

## CURRICULUM VITAE



Family Name: **ATHANASIOS (THANOS) A. PALLIS**  
Place/Date of Birth: Athens, Greece / 26 December 1966  
Postal Address: 4 Karaoli Dimitriou St. Pefki, 15121, Greece  
Nationality: Hellenic  
E-mail: [apallis@stt.aegean.gr](mailto:apallis@stt.aegean.gr)  
Personal Site: [www.PortEconomics.gr](http://www.PortEconomics.gr) / [www.PortEconomics.eu](http://www.PortEconomics.eu)  
[www.stt.aegean.gr/pallisEn.asp](http://www.stt.aegean.gr/pallisEn.asp)

### CV Note

Dr. **Athanasios A. (Thanos) Pallis** is Ass. Professor at the Department of Shipping, Trade and Transport, of the University of the Aegean, Greece and the holder of a Jean Monnet grant on European Port Policy (since 2003; renewed in 2008).

He is also a Maritime Transportation Scholar post at the Centre for Energy, Marine Transportation and Public Policy (CEMTPP), Columbia University, New York, US where he was a Fulbright Scholar in the academic year 2008-9), holds a Visiting Professor post at the Centre for International Trade and Transportation, Dalhousie University, Halifax, Canada (since 2007) and lectures at the University of Antwerp, ITMMA (since 2006).

His research and teaching interests include port economics and policy; (maritime) transport policies and governance; and the applications of EU microeconomic and industrial organisation policies in the maritime transport sector.

Dr. Pallis is a regular contributor at the OECD, UNCTAD, and ESPO (European Seaport Organization) discussions regarding the shaping of the port sector, and has participated in research teams advising the European Commission and the government of Canada on port performance and benchmarks. In 2008 he led a research on port concessions that won the "Maritime Economics & Logistics Best Paper Award, 2008". He won the "Best European Study 1999" Competition, organised by the European Community Studies Association (ECSA). In 2007 he celebrated the publication of *Maritime Transport: The Greek Paradigm*, published by Elsevier in the distinguished Research in Transport Economics series. Previously published books or monographs examine the *European Port Policy* (published in English, Japanese, and Greek) and *the Common EU Maritime Transport Policy* (published in English and Greek). His work has been cited in the international literature over 320 times, and acknowledged, by the European Parliament and reviews of the most important studies in the field of port economics and policy.

He has (co)authored 40 journal papers, 9 books, 13 book chapters, and presented over 80 peer reviewed papers in international scientific conferences, and was a keynote speaker/session chairman at professional and scientific conferences. Dr. Pallis has also been involved in several research projects and consultancy studies and examining the structures of the European port industry and other maritime topics.

An elected member of the Council of the International Association of Maritime Economists since 2008 (re-elected 2010) he is also the President of the Hellenic Association of Maritime Economists (ENOE) since October 2010. He is an active member of the Port Performance Research Network (PPRN), the International Association of Maritime Economists (IAME), the Special Interest Group Ports & Maritime Transport of the World Transport Research Society, the North Atlantic Transportation Competitiveness Research Council, the University Association for Contemporary European Studies (UACES) and the European Level Interests Representation (ELIR) Group. He is also a member of the Association for European Transport, and the Network for Communication and Transport Activities Research.

Actively involved in contract research he has been involved in international projects, financed among others by the European Commission, the Greek ministries of Foreign Affairs, Education, and Mercantile Marine, the Greek Competition Authority, the Ports of Piraeus, and Igoumenitsa, the Hellenic Association of Short-sea Shipping, the Canadian Department of Transport, and several shipping and maritime related companies.

He is a founding member and co-director of [PortEconomics.gr](http://PortEconomics.gr) and [PortEconomics.eu](http://PortEconomics.eu) two web-based initiatives aiming to advance knowledge exchange on port economics, management and policies.

Thanos Pallis received his BSc (Economics) from Athens University of Economics, Greece (1992), his MA (Economics of European Integration) from Exeter University, UK (1993), and his Ph.D. from the School of Management, University of Bath, UK in 1998.

### Professional Experience

- 2/2007 - Assistant Professor, [Department of Shipping Trade and Transport, Business School, University of the Aegean](#), Greece.
- 9/2010 - Adjunct Research Scholar, [Centre for Energy, Marine Transportation & Public Policy \(CEMTPP\), Columbia University](#), New York, USA.
- 7/2007 - Adjunct Professor, [School of Business Administration, Dalhousie University](#), Halifax, Canada.
- 6/2006 - Visiting Professor, [Institute of Transport and Maritime Management \(ITMMA\)](#), University of Antwerp, Belgium.

#### Previous Positions

- 2008 - 2009 Fulbright Scholar, Centre for Energy, Marine Transportation & Public Policy (CEMTPP), Columbia University, New York, USA.
- 3/2007 - 7/2007 Visiting Professor, Centre for International Business Studies, School of Business Administration, Dalhousie University, Halifax, Canada.
- 6/2003 - 12/2006 Lecturer, Department of Shipping Trade and Transport, Business School, University of the Aegean, Greece.
- 9/2001 - 6/2003 Adjunct Lecturer, Department of Shipping Trade and Transport, Business School, University of the Aegean, Greece.
- 9/2001 - 2/2002 Teaching Fellow, Department of Economics, University of Ioannina, Greece
- 9/2000 - 2/2001 Teaching Fellow, Department of Maritime Studies, University of Piraeus, Greece.
- 5/1999 - 6/2001 Research Fellow, University of Piraeus Research Centre, Greece.

### Studies

- **Doctor of Philosophy (PhD) in Transport Policy and Economics, 1998**  
Centre for International Business Research, University of Bath, UK  
*Fields:* Transport Economics & Policy, Economic Internationalisation, European Integration.  
*Thesis Title:* The EU Maritime Transport Policy in the 1990s.  
*Viva Committee:* Dr. Alan Butt Philip (Reader in European Integration); Pr. John Pickering (Economics), Pr. Justin Greenwood (European Public Policy & Economics)
- **MA in the Economics of the European Union, 1993.**  
Department of Economics, University of Exeter, UK
- **BSc (Economics), 1992.**  
Department of Economics, Athens University of Economics, Greece.

### Scholarships/Awards

- **Foundation for the Advancement of European Studies (FAES)**  
Best PhD Thesis in European Integration, First Price, 1999 Competition.
- **Maritime Economic & Logistics Best Paper Award, 2008.**  
For the paper «*Concession Agreements, Capabilities and Market Entry*» (with Theo E. Notteboom & Peter W. de Langen).
- **Fulbright Research Grant (2008-2009)** to act as Visiting Scholar at the Centre for Energy, Marine Transportation & Public Policy (CEMTPP). Columbia University, New York, USA

### Research Interests

- Port Management, Economics and Policy
- Maritime Economics and Governance
- Economics and Politics of the EU (Maritime) Transport Policy
- EU microeconomic policies & Industrial Organisation

<b>Publications</b>
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(The author's version of all publications is available @ [www.porteconomics.gr](http://www.porteconomics.gr) /[www.porteconomics.eu](http://www.porteconomics.eu) )

**Books**

- (B.1) Brooks M.R. and Pallis, A.A. (ed.) (2012). *Classics in Port Economics and Management*, Cheltenham: Edward Elgar.
- (B.2) Chlomoudis, C.I. and Pallis A.A. (2002) *European Port Policy: Towards a Long Term Strategy*, Cheltenham: Edward Elgar.
- Published in Japanese: Tokyo: National Institute for Land & Infrastructure Management, 2006.
  - Published in Greek: Athens: Hellinika Grammata, 2001.
- (B.3) Pallis A.A. (2007) (Editor). *Maritime Transport: The Greek Paradigm*, London: Elsevier.
- (B.4) Pallis A.A. (2002). *The Common EU Maritime Transport Policy: Policy Europeanisation in the 1990s*, Aldershot: Ashgate.
- (B.5) Pallis A.A. and Bissias I.A. (2011). *Choosing Maritime*. Athens: Gutenberg.
- (B.6) Theodoropoulos S., Lekakou M.B. and Pallis A.A. Tselentis B. (2010). *A critical approach of the European Commission's Green Paper on Maritime Policy*, Athens: Hellenic Foundation for European and Foreign Policy (ELIAMEP).
- (B.7) Theodoropoulos S., Lekakou M.B. and Pallis A.A. (2006). *European Policies for Shipping*, (in Greek), Athens: Tipothito.
- (B.8) Theotokas G. Lekakou M.B., Pallis, A.A., Syriopoulos T. and Tsamourgelis G. (2008). *Greek Shipping, Employment, Competitiveness*, Athens: Gutenberg.

**In preparation**

- (B.9) Pallis A.A. and Verhoeven P. (in Progress). *European Port Policy in the 21<sup>st</sup> Century*. Cheltenham: Edward Elgar.

**Refereed Journals****In Press**

- (J.1) Brooks M.R., Schellinck, T. and Pallis A.A. (in press). Port Effectiveness: Users perspectives in North America. *Transportation Research Record (TRR)*, (ISI Impact Factor 0,30)
- (J.2) Kaselimi, E.N., Notteboom, T.E., Pallis A.A., and Farrell, S. (in press). Minimum Efficient Scale (MES) vs. 'Preferred' Scale of Container Terminals. *Research in Transportation Economics*.
- (J.3) Psaraftis H.N. and Pallis A.A. (in press). Concession of the Piraeus Container Terminal: Turbulent times and the quest for competitiveness. *Maritime Policy and Management* (\*).

**Published**

- (J.4) Pallis A.A., Vitsounis T.K., De Langen P.W. and Notteboom T.E. (2011). Content Analysis of Published Port Studies (1997-2008). *Transport Reviews*, **31**(4), 445-471 (ISI Impact Factor 1.722).
- (J.5) Brooks M.R., Schellinck, T. and Pallis A.A. (2011). A systematic approach of evaluating Port Effectiveness. *Maritime Policy and Management*. **38**(3), 315-334 (\*).
- (J.6) Rodrigue J-P., Notteboom T.E, and Pallis A.A. (2011). The Financialisation of the Terminal and Port Industry: Revisiting Risk and Embeddedness. *Maritime Policy and Management*, **38**(2), 191-213 (\*).
- (J.7) Ng K.Y.A., Koo A. and Pallis A.A. (2011). Professionalisation of the Shipping Industry via Postgraduate Education. *Ocean & Coastal Management*, **54**(5), 364-373. (ISI Impact Factor 1.524).
- (J.8) Pallis A.A. and Ng K.Y.A. (2011). Maritime business and management studies: Anatomy of student's profiles, motivations, expectations. *Maritime Policy and Management*, **38**(4), 369-395 (\*).
- (J.9) Ng K.Y.A., and Pallis A.A. (2010). Port governance reforms in diversified institutional frameworks: Generic Solutions, Implementation asymmetries. *Environment and Planning A*, **42**(9) 2147 – 2167 (ISI Impact Factor 1.834)
- (J.10) Pallis A.A., Vitsounis T.K. and de Langen P.W. (2010). Research in *Port Economics, Policy and Management: A Review*. *Transport Reviews*, **30** (1), 115-161. (ISI Impact Factor 1.722)
- (J.11) Vaggelas G.K. and Pallis A.A. (2010). Passenger ports: Port Services and their benefits. *Maritime Policy and Management*. **37**(1), 73-89. (\*)

- (J.12) Pallis A.A. and de Langen P.W. (2010). Seaports and the structural implications of the Economic crisis. *Research in Transportation Economics*, (special issue *The Port and Maritime industries in the post-2008 world*; edited by Ng A.K.Y. and Liu J.) **27**, 10-18.
- (J.13) Brooks M.R., McCalla, R., Pallis A.A., and Van der Lught L. (2010). *Cooperation and Coordination in Strategic Port Management: The Case of Atlantic Canada's Ports*. *Canadian Journal of Transportation*, **4**(1), 29-42.
- (J.14) Theys C., Notteboom T.E., Pallis A.A., de Langen P.W. (2010). The economics behind the awarding of terminals in seaports: A research agenda. *Research in Transportation Economics* (special issue: *The Port and Maritime industries in the post-2008 world*) **27**, 10-18.
- (J.15) Lekakou M.B., Pallis A.A. and Vaggelas, G.K. (2009). Which Homeport in Europe: The Cruise industry's selection criteria, *Tourismos*, **4**(4), 215-240.
- (J.16) Pallis A.A., Notteboom T. & de Langen P.W. (2008). Concession agreements and market entry in Container Terminals. *Maritime Economics and Logistics*, **10**(3), 209-228. **Palgrave-Maritime Economic & Logistics Best Paper Award, 2008.** (\*)
- (J.17) Brooks M.R. and Pallis A.A. (2008). Assessing port governance models: Process and performance components. *Maritime Policy and Management*, **35**(4), 411-432. (\*)
- (J.18) Pallis A.A. (2008). Lobbying EU Institutions: Strategies and Governance of Contending Maritime Interests. *Current Politics and Economics of Europe*, **19**(3), 179-202.
- (J.19) Corres A.J.E. and Pallis A. A. (2008). Flag-State Performance: An Empirical Evaluation. *WMU Journal of Maritime Affairs*, **7**(1), 241-261.
- (J.20) Pallis A.A. and Tsiotsis S.G.P. (2008). Maritime Interests and the EU Port Services Directive. *European Transport*, **38**, 17-31.
- (J.21) Lambrou M.A., Pallis A.A. and Nikitakos N.V. (2008). Exploring the applicability of electronic markets to port governance. *International Journal of Ocean Systems Management*, **1**(1), 14-30.
- (J.22) Pallis A.A. and Syriopoulos, T. (2007). Port Governance Models: A Financial Evaluation of Greek Port Restructuring. *Transport Policy*, **14**(2), 232-246. (ISI Impact Factor 1.171)
- (J.23) De Langen P.W. and Pallis A.A. (2007). Entry Barriers in Seaports, *Maritime Policy and Management*, **34**(5), 427-440. (\*)
- (J.24) Pallis A.A. (2007). Greek Maritime Transport: A View from Within. *Research in Transportation Economics*, **21**, 1-22.
- (J.25) Pallis A.A. (2007). Whither Port Strategy? Theory and Practice in Conflict. *Research in Transportation Economics*, **21**, 345-386.
- (J.26) Pallis A.A. (2007). Maritime Interests in the EU Policy-making: Structures, Practices and Governability of Collective Action. *WMU Journal of Maritime Affairs*, **6**(1), 3-20.
- (J.27) Pallis A.A. and Lambrou M.A. (2007). Electronic Markets Business Models to Integrate Ports in Supply Chains, *Journal of Maritime Research*, **4**(3), 67-86.
- (J.28) Pallis A.A. (2006). EU Port Policy Developments: Implications for Port Governance. *Research in Transportation Economics*, **17**, 161-176.
- (J.29) Pallis A.A. (2006). Port Governance in Greece, *Research in Transportation Economics*, **17**, 491-508.
- (J.30) Pallis A.A. (2006). Institutional dynamism in the EU Policy-making: The evolution of the EU Maritime Safety Policy. *Journal of European Integration*, **28**(2), 137-157.
- (J.31) De Langen P.W. and Pallis A.A. (2006). The benefits of intra-port competition. *International Journal of Transport Economics*, **33**(1), 69-85. (ISI Impact Factor: 0.194).
- (J.32) Pallis A.A. (2005). Maritime Interests Representation in the EU. *European Political Economy Review*, **3**(2), 6-28.
- (J.33) Pallis A.A. and Vaggelas G.K. (2005). Port Competitiveness and the EU 'Port Services' Directive: The Case of Greek Ports. *Maritime Economics and Logistics*, **7**(2), 116-140. (\*)
- (J.34) Chlomoudis, C.I. and Pallis A.A. (2005). The Evolution of the European Port Policy: Issues and Prospects. *European Research Studies*, **8**(1), 21-42.
- (J.35) Lekakou M.B. and Pallis A.A. (2005). Cruising the Mediterranean Sea: Market Structures and EU Policy Initiatives. *Aegean Working Papers*, **2**(1), 45-61.
- (J.36) Chlomoudis C.I., Karalis V.A., Pallis A.A. (2003). Port Reorganisation and the Worlds of Production Theory. *European Journal of Transport and Infrastructure Research*, **3**(1), 77-94, (ISI indexed).

- (J.37) Chlomoudis C.I. and Pallis A.A. (2002). Trends in Investments in Port Infrastructure in the Mediterranean Countries: Convergence or Divergence to EU Policies? *Spoudai Quarterly Economic Journal*, **52**(1), 65-82.
- (J.38) Chlomoudis C.I. and Pallis A.A. (1999). The need for a New Philosophy of Port Management and Organisation: Effective Responses to Contemporary Challenges. *European Research Studies*, **2**(2), 91-103.
- (J.39) Chlomoudis, C.I. and Pallis A.A. (1997). Investments in Transport Infrastructure in Greece: Have the EU Initiatives promoted their Balanced and Rational Distribution? *World Transport Policy and Practice*, **3**(4), 23-29.
- (J.40) Pallis A.A. (1997). Towards a Common Port Policy? EU-Proposals and the Industry's Perceptions. *Maritime Policy and Management*, **24**(4), 365-380. (\*)

(\*) *Maritime Economics and Logistics* & *Maritime Policy and Management* (9 publications in total) are journals of the International Association of Maritime Economists (IAME), and the journals with most academic publications on ports. Both are not ISI journals but widely read and quoted by academic peers.

#### Reports for Intergovernmental Organisations

- (IR.1) Pallis A.A. (2011, forthcoming), *How to utilize FDI to improve transportation infrastructure – ports Lessons from the Case of Nigeria*. Publication of the Best Practices in Investment for Development report series, Division on Investment and Enterprise, Geneva, UNCTAD.

#### Book Chapters

- (Ch.1) Brooks M.R. and Pallis A.A. (2011, in press). Port Governance. In: Talley W.K. (ed.). *Maritime Economics – A Blackwell Companion*. Blackwell, 232-267. (\*)
- (Ch.2) Shou C.E. Ng K.Y.A. and Pallis A.A. (2011). Transport node governance in a changing world: The institutional reform of Tianjin Port. In Notteboom T. E. (ed). *Current issues in shipping, ports and logistics*. Antwerp: University Press Antwerp, pp. 466-481.
- (Ch.3) Pallis A.A. and Vitsounis T.K. (2010). Key Interactions and Value Drivers towards Port Users' Satisfaction. In: Hall P.V., McCalla, R. Slack, B. and Comtois C. (eds) *Integrating Seaports and Trade Corridors*, Aldershot: Ashgate, 119-136. (\*)
- (Ch.4) Theys C., Notteboom T.E., Pallis A.A. & De Langen, P.W. (2010). The economics behind the awarding of terminals in seaports: Towards a research agenda. In Cullinane K. (ed). *International Handbook of Maritime Business*, Cheltenham: Edward Elgar, pp. 232-267.
- (Ch.5) Pallis A.A. and Verhoeven P. (2009). Does the EU Port Policy strategy encompass 'proximity'? In: Notteboom T.E., De Langen, P.W. and Ducruet C.B. (eds.) *Ports in proximity: Essays on competition and coordination among adjacent seaports*. Aldershot: Ashgate, pp. 99-114. (\*)
- (Ch.6) Pallis A.A. and Tsiotsis S.G.P. (2009). European Integration and Interest Groups: The Case of Shipping. In: Siousouras P. and Hatzakis K. (eds). *Globalisation, European Union and Greece* (in Greek), Athens: Poiotita, pp. 844-923.
- (Ch.7) Diakomihalis, M.N. Lekakou, M.B. and Pallis A.A. (2009). Assessing Development Potential of Yachting in the Dodecanese Islands- Greece. In: Vrontis, D., Weber, Y, Kaufmann, R. and Tarba, S. (2009), *Managerial and Entrepreneurial Developments in the Mediterranean Area*, Cyprus: EuroMed Press, 460-477.
- (Ch.8) Pallis A.A. and Vaggelas, G.K. (2008). *EU Port and Shipping Security*. In: Talley Wayne K. (ed). *Maritime Safety, Security and Piracy*, 237-257, London: Informa. (\*)
- (Ch.9) Pallis A.A. and Vaggelas G.K. (2007). Enhancing Port Security via the Enactment of EU Policies. In: Bell M., Bichou K. and Evans A. (eds). *Risk Management in Port Operations, Logistics and Supply Chain Security*, London: Informa, pp. 303-334. (\*)
- (Ch.10) Pallis A.A. (2007). Regulating Maritime Transport in Europe. In: Theodoropoulos S. (ed) *Regulatory Policies: Special Issues* (in Greek). Athens: Gutenberg, pp. 33-54.
- (Ch.11) Pallis A.A. and Chlomoudis C.I. (2007). Port Regulation: The Role of the Smart Port Authority. In: Theodoropoulos S. (ed) *Regulatory Policies: Special Issues* (in Greek). Athens: Gutenberg, pp. 55-81.

- (Ch.12) Chlomoudis C.I. and Pallis A.A. (2006). EU Port Policy: A process of inexorable policy integration. In: Hatzioannou M.C. and Harlaftis G. (Eds.) *Following the Nereids: Sea routes and maritime business, 16th-20th centuries*, Athens: Kerkyra Publications, pp. 155-163.
- (Ch.13) Pallis A.A. (2004). Institutional Dynamism in a Changing Economics Context: The EU Maritime Safety Policy. In: Stivachtis Y.A. (ed). *Current Issues in E.U.ropcean Integration*, Athens: ATINER, pp. 245-270.

(\*) Denotes full-text reviewed book chapters (5 in total)

#### International Conference Papers (full-text review)

- (C.1) Brooks M.R., and Pallis A.A. (2011). Issues in Port Policy: A look back to look forward. *46th Annual Canadian Transportation Research Forum (CTRF) Conference*, Gatineau, Canada, June.
- (C.2) Ng A.K.Y., Padilha F. and Pallis A.A. (2011). Institutions, regional and transport development in developing economies: Lessons from Brazilian dry ports, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.3) Pallis A.A. and Bissias I. & Papachristou A.A. (2011). She goes maritime: Women in marine and maritime education in Greece, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.4) Vitsounis T.K. and Pallis A.A. (2011). Measuring port users perceived value, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.5) Vitsounis T.K. and Pallis A.A. (2011). Rethinking port actors *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.6) Lekakou M.B., Pallis A.A. Vaggelas G.K. and Vitsounis T.K. (2011). Users speak: coastal Shipping Services and islanders perceptions, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.7) Brooks M.R., Schellinck, T. and Pallis A.A. (2011). Port Effectiveness: Users perspectives in North America. *90<sup>th</sup> Meeting of the Transportation Research Board (TRB)*, Washington DC, January.
- (C.8) Pallis A.A., (2011). Maritime Governance in 2030: A Ports Perspective. *The Ocean, Green Shipping and Sustainable Energy Conference*, Paris, France, 28-29 April 2011.
- (C.9) Shou C.E. Ng K.Y.A. and Pallis A.A. (2010). Transport node governance in a changing world: The institutional reform of Tianjin Port. Paper presented at the *Asian Logistics Round Table 2010*, Antwerp, December 2010.
- (C.10) Pallis A.A. (2010). Steering Sustainability? The environmental dimension of the European Port Policy. *International Forum on Shipping, Ports and Airports (IFSPA) 20010*, Chengdu China, October. **Keynote speech.**
- (C.11) Rodrigue, J-P., Notteboom T., Pallis A.A. and Farrell S. (2010). The financialization of the terminal and port industry: Rediscovering risk. *International Association of Maritime Economists (IAME) 2010 Conference*, Lisbon, Portugal, July.
- (C.12) Pallis A.A. and Ng K.Y.A. (2010). Who wants to be a Maritime Economist? Anatomy of Undergraduate Students Profile, Motivations, Expectations. *IAME 2010 Conference*, Lisbon, Portugal, July.
- (C.13) Kasselimi, V., Notteboom T., Pallis A.A. and Farrell S. (2010). Minimum Efficient Scale (MES) of container terminals: methodological approaches and relevance for terminal concession procedures. *IAME 2010 Conference*, Lisbon, Portugal, July.
- (C.14) Brooks M.R., Schellinck, T. and Pallis A.A. (2010). Constructs in Port Effectiveness Research. *12th World Conference on Transport Research (WCTR)*, Lisbon, Portugal, July.
- (C.15) Rouboutsos, A. and Pallis A.A. (2010). Risks in Port Concessions: A Contextual Analysis and Allocation Methodology. *12th World Conference on Transport Research (WCTR)*, Lisbon, Portugal, July.
- (C.16) Psaraftis H.N. and Pallis A.A. (2010). Concession of the Piraeus container terminal: Turbulent times and the quest for competitiveness. *IAME 2010 Conference*, Lisbon, Portugal, July.
- (C.17) Vitsounis T.K. and Pallis A.A. (2010). Creating Value for Port Users: Port value chains and the role of interdependencies. *IAME 2010 Conference*, Lisbon, Portugal, July.

- (C.18) Brooks M.R., McCalla, R., Pallis A.A., and Van der Lught L. (2009). Cooperation and Coordination in Strategic Port Management: The Case of Atlantic Canada's Ports. *International Association of Maritime Economists (IAME) 2009 Conference*, Copenhagen, Denmark, June.
- (C.19) Lekakou M. Pallis A.A. and Vaggelas, G.K. (2009). Is this a Home-Port? An analysis of the Cruise industry's selection criteria. *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.20) Ng K.Y.A., Koo A. and Pallis A.A. (2009). Professionalization of maritime industries and postgraduate maritime studies: a survey of student perceptions. *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.21) Pallis A.A. and Vitsounis T.K. (2009). Drivers towards Users' Satisfaction in Container Ports – An Exploratory Study. *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.22) Pallis, A.A. Vitsounis T.K., De Langen, P.W. and Notteboom T.E., (2009). A content analysis of published port studies (1997-2008). *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.23) Pallis A.A. & Vitsounis T.K. (2009). Key Interactions & Drivers towards Port users Satisfaction. *International Congress: Integrating Maritime Transport in Value Chains. Montreal*, June 2009.
- (C.24) Notteboom T.E., Theys C., Pallis A.A. and De Langen, P.W. (2009). The Economics behind the awarding of terminals in seaports: Economic issues in the pre-bidding phase. *International Forum on Shipping, Ports and Airports (IFSPA) 2009*, Hong Kong, May.
- (C.25) Pallis A.A. (2009). European Ports in the aftermath of the Financial Tsunami. *International Forum on Shipping, Ports and Airports (IFSPA) 2009*, Hong Kong, China, May. **Keynote speech.**
- (C.26) Pallis A.A. and Vitsounis T.K. (2009). Port Performance: Measuring Port Users Perspectives. *WCTRS SIG2 (Maritime and Ports) Conference*, University of Antwerp, May.
- (C.27) Lekakou M.B., Pallis A.A. and Vaggelas, G.K. (2009). The Potential of Piraeus as a Major Mediterranean Cruise Home-Port: A Selection Criteria Analysis. Proceedings of the *4th International Conference "Contemporary Developments in Tourism, Travel and Hospitality"*, Rhodes, Greece, April.
- (C.28) Pallis A.A. and Vitsounis T.K. (2008). An alternative measurement of port performance: Externally generated information and users' satisfaction. *IFSPA 2008* (proceedings: CD-Rom), Hong Kong, May.
- (C.29) Pallis A.A., Vitsounis T.K. and de Langen P.W. (2008). Port Economics, Policy and Management: Bibliometric and content analysis of published research. *IAME 2008 Conference*, (proceedings: CD-Rom), Dalian, China, April.
- (C.30) Pallis A.A., Notteboom T. & de Langen P.W. (2008). Concession agreements, capabilities and market entry. *IAME 2008 Conference* (proceedings: CD-Rom), Dalian, China, April.
- (C.31) Pallis A.A. & Vaggelas G.K. (2008). Port and maritime security: Is there a European approach? *IFSPA 2008* (proceedings: CD-Rom), Hong Kong May.
- (C.32) Ng Koi Yu A. & Pallis A.A. (2007). Reforming Port Governance: The Role of Political Culture. *IAME 2007 Conference* (proceedings: CD-Rom), Athens, Greece, July.
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- (C.34) Pallis A.A., De Langen P.W. & Vitsounis T.K. (2007). Port Research: Research Networks, Themes and Methods in Port Economics, Management and Policies. *11<sup>th</sup> World Conference on Transport Research* (proceedings: CD-Rom), Berkley CA, June.
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<b>Esteem Indicators</b>
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<b>Number of cited works:</b>	<b>44</b>
<b>Total of Citations:</b>	<b>336</b>
European Parliament Reports	2
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Books	85
Conference Papers	131
<b>H-index:</b>	<b>9</b>

A full list of these citations is available at: [www.porteconomics.gr](http://www.porteconomics.gr)

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**Reviewer (Journals)**

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| <ul style="list-style-type: none"> <li>• Transportation Research A: Policy &amp; Practice (ISI indexed)</li> <li>• International Journal of Transport Economics (ISI indexed)</li> <li>• Transport Policy (ISI indexed)</li> <li>• Transport Reviews (ISI indexed)</li> <li>• Maritime Policy and Management</li> <li>• International Journal of Logistics</li> <li>• Transportation Journal</li> <li>• Current Politics and Economics of Europe</li> <li>• Netnomics</li> <li>• Lloyd's of London Press.</li> </ul> | <ul style="list-style-type: none"> <li>• Transportation Research E: Logistics &amp; Transportation (ISI indexed)</li> <li>• International Journal of Shipping, Transport Logistics (ISI indexed)</li> <li>• Geoforum (ISI indexed)</li> <li>• Global Environmental Politics (ISI indexed)</li> <li>• Transportmetrica</li> <li>• Research in Transportation Economics</li> <li>• WMU Journal of Maritime Affairs</li> <li>• Civil Engineering</li> <li>• European Transport</li> <li>• Transport</li> </ul> |
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**Invited Reviewer (Conferences):**

- International Forum of Shipping, Ports and Airports 2010, Chengdu, China.
- International Association of Maritime Economists (IAME) Conference 2010, Lisbon.
- 3<sup>rd</sup> Symposium on Ship Operations, Management and Economics, Greek Section of the Society of Naval Architects and Marine Engineers (SNAME), 2010.
- International Association of Maritime Economists (IAME) Conference 2009, Copenhagen.
- International Forum of Shipping, Ports and Airports 2009, Hong-Kong, China.
- International Association of Maritime Economists 2008 Conference, Dalian China.
- International Forum of Shipping, Ports and Airports 2008, Hong-Kong, China.
- International Association of Maritime Economists 2007 Conference, Athens, Greece.
- International Conference on 'Competitiveness and Complementarity of Transport Modes', Chios, 2007.
- 3d International Conference on Maritime Transport Barcelona, Spain, 2006.
- International Association of Maritime Economists 2005 Conference, Limassol, Cyprus.
- 4<sup>th</sup> International Conference on Maritime Engineering, Ports and Waterways, Barcelona, Spain, 2005.

- International Congress on Coastal and Maritime Tourism, Cezme, Turkey, 2005.
- International Association of Maritime Economists 2004 Conference, Izmir, Turkey.

**Member of International Conferences Scientific Committees:**

- International Association of Maritime Economists (IAME) Conference 2011, Santiago de Chile
- European Conference of Shipping, Intermodalism and Transport (ECONSHIP) Chios, Greece, 2011
- International Association of Maritime Economists (IAME) Conference 2010, Lisbon.
- 3<sup>rd</sup> Symposium on Ship Operations, Management and Economics, Greek Section of the Society of Naval Architects and Marine Engineers (SNAME), 2010.
- Co-ordinator, 7<sup>th</sup> Port Performance Research Network (PPRN) Meeting, Copenhagen, Denmark, 2009.
- Society of Naval Architects and Marine Engineers Conference, Athens, Greece, 2008
- Co-ordinator, 6<sup>th</sup> Port Performance Research Network (PPRN) Meeting, Athens, Greece, 2007
- International Association of Maritime Economists 2007 Conference, Athens, Greece 2007.
- International Conference on 'Competitiveness and Complementarity of Transport Modes', Chios, 2007.
- 3d International Conference on Maritime Transport Barcelona, 2006.
- International Conference 'Shipping in the era of Social Responsibility', Cephalonia, 2006.
- 2<sup>nd</sup> International Conference on EU-East and South Asia Trade, Investment, Logistics and E-Business, Chios, 2006.
- International Congress on Coastal and Maritime Tourism, Cesme, 2005.
- 4th International Conference on Maritime Engineering, Ports and Waterways, Barcelona, 2005.
- International Conference on Logistics 2004, Izmir, Turkey.
- 2<sup>nd</sup> International Maritime Conference, Geopolitics of the Sea, Chios, 2002.

**Conference Session Chairman:**

- European Sea Port Organisation, Annual Conference, Limassol Cyprus 2011
- International Forum of Shipping, Ports and Airports 2010, Chengdu, China.
- International Association of Maritime Economists (IAME) Conference 2010, Lisbon, Portugal.
- International Association of Maritime Economists (IAME) Conference 2009, Copenhagen, Denmark.
- International Forum of Shipping, Ports and Airports 2009, Hong-Kong, China.
- European Sea Port Organisation (ESPO) Conference 2008, Hamburg, Germany.
- International Association of Maritime Economists Conference 2008, Dalian, China.
- International Association of Maritime Economists Conference 2007, Athens, Greece.
- 3d International Conference on Maritime Transport, Barcelona 2006.
- International Association of Maritime Economists Conference 2006, Melbourne, Australia.
- International Conference 'Shipping in the era of Social Responsibility', Cephalonia, Greece 2006.
- International Association of Maritime Economists 2005 Conference, Limassol.
- 10th World Conference on Transport Research, Istanbul, Turkey 2004.
- International Association of Maritime Economists 2004 Conference, Izmir, Turkey.

**External Examiner:**

- Greek State Scholarships Foundation

**Invitations by Intergovernmental Organisations**

- Organisation for the Economic Cooperation and Development (OECD), Round-Table on Seaport Competition and Hinterland Connection, Paris, April 2008.
- Organisation for the Economic Cooperation and Development (OECD), Round-Table on Security, risk perception and cost-benefit analysis, Paris, November 2008.
- European Sea Port Organisation (ESPO). Invited Speaker, ESPO 2010 Conference, Helsinki; ESPO 2009 Conference, Marseilles, 2008; ESPO 2008 Conference, Hamburg.
- European Sea Port Organisation (ESPO). Invited Expert, Governance Committee, Brussels September 2010; Economic and Statistics Committee Workshop on port performance, Bilbao, September 2008.

### Participation at Governmental Committees

- Committee of Coastal Shipping, Ministry of Maritime Affairs, Fisheries, and Islands, Greece (2010-2011).

### *Membership of Scientific Associations*

#### International

- International Association of Maritime Economists (2003 - ), **Council member** (2008-10; 2010-12).
- University Association for Contemporary European Studies- UACES (2001- ).
- European Level Interests Representation Research Group (1997- ).
- Port Performance Research Network (2003 - )
- Special Interest Group on Ports & Maritime Transport, World Transport Research Society (1998- )
- Association for European Transport (AET) (1998- ).
- Network for Communication and Transport Activities Research (1995 - 1999).
- European Research Institute, University of Bath, UK (1994-1998).

#### Greek

- Hellenic Union of Maritime Economists (ENOE); Secretary General (2006-8; 2008-10); President (2010-)
- Network of Young Scientists in European Integration (2000 - 2003).
- Hellenic Centre of European Studies (1993 – 1995).
- Economic Chamber of Greece (1993 - ).

### *Research and Education Projects*

#### Current Projects

- **Jean Monnet Grant in European Port Policy (08/141236)** (Scientific Director) (2008 -2013)  
Financed by: European Commission
- **Foreign Direct Investments in Maritime Ports (UNCTAD)** (International Consultant) (2010-11)  
Financed by: United Nations Conference on Trade and Development (UNCTAD)
- **Port Performance Indicators: Selection and Measurement (2010-2011)**  
Coordinator: European Sea Ports Organisation (ESPO); Partners: University of the Aegean, Cardiff University (UK), Technical University of Eindhoven (The Netherlands), University of Antwerp – Institute of Transport and Maritime Management Antwerp (ITMMA) (Belgium), Vrije Universiteit Brussels (Belgium).  
Financed by: European Commission
- **COST ACTION “P3T3 – Public Private Partnerships in Transport: Trends and Theory”** (2010-2014)  
Member of the Management Committee of the Project  
Financed by: European Commission
- **OBS-EURISLES/The Development of the Islands: European Islands and Cohesion Policy - Euroislands - ESPON 2013 Program”** (2009-2013).  
Financed by: European Commission

#### Previous Projects

- **Atlantic Gateway** (2008-2010).  
Financed by: Transport Canada
- **Specification of Essential clauses for the provision of maritime transport services in insular areas (2008-2009)**  
Financed by: Institute of Local Government (ITA), Greece
- **Analysis and preparation of a publication of the results available aiming a description of the costal and sea area by country** (2008).  
Financed by: European Commission

- **Port Performance Benchmarks and Indicators** (2007-2008).  
Financed by: Transport Canada
- **Jean Monnet Grant in European Port Policy (03/121)** (Scientific Director) (2003-2008)  
Financed by: European Commission
- **Analysis of the implications of the European Commission's Green Paper on Maritime Policy** (2007-2008)  
Financed by: Centre for Analysis and Strategy, Hellenic Ministry of Foreign Affairs & the Hellenic Foundation for European and Foreign Policy (ELIAMEP).
- **Strategies and Competitiveness of Greek Shipping and Greek Ports** (2006–2009)  
Financed by: Greek Ministry of Economic Development; Regulatory Authority for Competition; Ceres Hellenic Shipping Enterprises; Port of Igoumenitsa SA; Union of Mediterranean Cargo Shipowners.
- **Organisation of port services production and the effective administration and management of passenger terminals** (2004–2007)  
Financed by: Greek Ministry of Economic Development; Port of Piraeus SA.
- **Intelligent Port Systems (iPORTS)**. (2006 -2008)  
EU Community Initiative - Programme INTERREG III
- **Greek Shipping, Employment and Competitiveness** (2006)  
Financed by: Union of Greek Seafarers
- **State Actions for the implementation of technological applications in ports** (2006)  
Financed by: Greek Ministry of Mercantile Marine; Information Society SA.
- **Coastal Shipping in Greece: Development of a Market Monitoring System** (2003–2004) (Scientific Co-director)  
Financed by: Regulatory Authority for internal Maritime Transportation

<b>Academic Positions/ University Teaching Experience</b>
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**Current Posts****Sept 2002 -**

**University of the Aegean, Business School  
Department of Shipping Trade and Transport,**

Responsibilities:

**Assistant Professor (2007 - ), Lecturer (2003-2006), Teaching Fellow (2001-2002)**

- Teaching undergraduate courses in: *Port Economics and Management* (2001 - ); *Port Planning and Policy* (2003 - ); *Economics of the EU* (2001-02); and *International Trade* (2001- );
- Teaching postgraduate courses in *European Port Policy (Jean Monnet Module, 2003- )*; *International Economics and Trade* (2001 - ) and *International and European Institutions and Maritime Transport Policy* (2001-03); Research in Port organisation, policy, and economics;
- Supervision of diploma theses and three Ph.D. dissertations in the field of port policy & economics—two of them funded by the Ministry of Development;
- Scientific co-ordinator of international and national maritime-transport related research projects.
- Departmental co-ordinator, Erasmus Programme.

**Sept 2006 -**

**University of Antwerp  
Institute of Transport and Maritime Management Antwerp (ITMMA)**

Responsibilities:

Teaching Postgraduate Course in *Advanced Port Economics* (2006- ), Postgraduate Programs MSc in *Transport and Maritime Economics (MTME)*, and MSc in *Transport and Maritime Management (MTMM)*.

**April 2007 -**

**Columbia University, NY, USA**

Responsibilities:

Centre for Energy, Marine Transportation & Public Policy (CEMTPP)

2009-2010: Adjunct Senior Researcher (2008-2009: Fulbright Research Scholar)

**July 2007 - Dalhousie University, Halifax, NS, Canada.**  
**Centre for International Trade and Transportation (CITT)**  
 School of Business Administration,  
 Responsibilities: Adjunct Professor

#### **Previous Posts / Visiting Positions**

October 2010: Logistics and Maritime Department, Hong-Kong Polytechnic University  
 March 2009: Maritime and Supply Chain Visiting Fellow, College of Business and Public Administration,  
 Maritime Institute, Old Dominion University, Virginia, USA  
 March 2007–June 2007: Centre for International Business Studies, School of Business Administration,  
 Dalhousie University, Halifax, Canada  
 Sept. 2001 – Feb. 2002: Department of Economics, University of Ioannina, Greece  
 Sept. 2000 – Feb. 2001: School of Maritime Studies, University of Piraeus, Greece  
 May 1999 – Sept. 2000: Research Centre of the University of Piraeus, Greece

#### **Supervision of PhDs /Dissertations**

- PhD supervision:
  - Vaggelas G.K. “Dynamic Equilibrium of Public & Private sector participation in the port industry”. PhD Thesis, Department of Shipping, Trade & Transport, University of the Aegean, 2008.
  - Vitsounis T.K. «Balanced Port Performance Analysis: Port users and services providers interactions, relationships and perceived value» November 2011.
  - No of PhDs currently supervised: 3
- Member of PhD Supervision Committee at ITMMA, University of Antwerp, Belgium (2009 – ).
- Supervised Master Dissertations at the Department of Shipping Trade and Transport, University of the Aegean, Greece (2001 – ).
- Supervised Undergraduate Dissertations at the Department of Shipping Trade and Transport, University of the Aegean, Greece (2001 – ).

#### **Other Activities**

- Scientific coordinator of the European Conference on Shipping, Intermodalism and Ports – ECONSHIP 2011, Chios Greece (192 participants from 31 different countries), Chios, Greece, June 2011.
- Scientific coordinator of the PortEconomics SummerCourse 2011 on “Advances in Port Management: Theory and Practice”, Chios, Greece, June 2011.
- Academic Coordinator, DOATAP, Economics and Management, Shipping, 2008 –
- Member of the Governing Committee of the Department of Tourism, University of the Aegean, 2009-
- Member of the Committee for Strategic Development Committee, University of the Aegean, 2010-

#### **Languages**

- **Greek:** Mother tongue; **English:** Fluently; **French:** Passive.

**Thanos Pallis**  
**July 11**