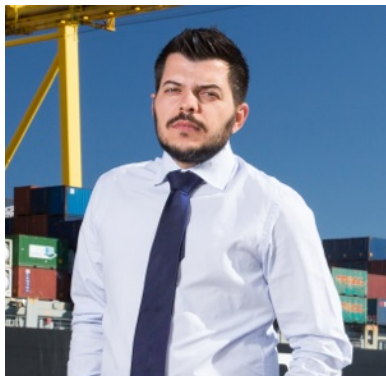


CURRICULUM VITAE



Family Name: THOMAS K. VITSOUNIS
Place/Date of Birth: Thessaloniki, 9 March 1983
Postal Address: 13 Garden Street, Eveleigh, 2015, NSW, Australia
E-mail: thomas.vitsounis@nicta.com.au
Website: www.porteconomics.eu
Mobile: +61 (0) 48100 9858

CV NOTE

Thomas Vitsounis is the project leader of “Total Port Logistics” at National ICT Australia (NICTA) since July 2013.

From August 2011 until April 2012, he acted as an advisor of the Secretary General for Ports and Ports Policy, Ministry of Competitiveness, Development and Shipping, Greece. Thomas had a key role in the “Port Performance Indicators: Selection and Measurement – PPRISM” project, undertaken by the European Seaports Organization (ESPO), the European Commission (EC) and researchers from several European Universities (2010-2011). He acted as coordinator of the academic partners and the industry. From 2012 until 2013, Thomas has been a regular contributor to the EC (DG Mare).

Thomas has been a PENED Research Fellow at the Department of Shipping, Trade and Transport (STT), School of Business, University of the Aegean, and completed his PhD entitled “Balanced Port Performance Analysis: Port Users and Service providers Interactions, Generation of Relationships, and Measurement of Perceived Value” in 2011. He has also been a Research Fellow (Jean Monnet in European Port Policy) at the same Department (2010-2011) and contributed (2006-2011) as a Teaching Assistant in the following courses: *Maritime Economics, International Maritime Policy, Port Planning & Policy, Port Management and European Port Policy*.

Thomas has a track record of more than 30 research papers published in various academic journals, books and presented in international conferences, and 10 port and shipping related projects. He is a founding member of Porteconomics.eu, a web-based initiative advancing knowledge exchange on port economics, management & policies. Thomas is extrovert, has a “can do” attitude, loves to interact with people, building teams and setting ambitious goals. He loves basketball, info graphics, graphic design, data analytics and listens to music all day long.

Studies

PhD in Port Economics and Management, January 2011

Department of Shipping, Trade and Transport,
University of the Aegean, Greece

Thesis Title: “Balanced Port Performance Analysis: Port Users and Service providers Interactions, Generation of Relationships, and Measurement of Perceived Value”

Supervisor: Ass. Prof. Pallis A.A.

Scholarships

“Strategies and Competitiveness of Greek Shipping and Greek Ports”

January 2006 – December 2008

Financed by: Greek Ministry of Economic Development; Regulatory Authority for Competition; Ceres Hellenic Shipping Enterprises; Port of Igoumenitsa SA; Union of Mediterranean Cargo Shipowners.

Working Experience¹

- July 2013 – Present
Project Leader - Total Port Logistics
Infrastructure, Transport and Logistics Business Team - National ICT Australia (NICTA)
Responsible for (a) leading and managing research projects and commercialization opportunities, (b) building excellent relationships with the industry and, (c) driving research synergies.
- February 2012 – April 2013
Researcher and Notetaker
Consultants for Fishery, Aquaculture and Regional Development – COFAD GmbH and European Commission - DG Mare
Responsible for drawing the conclusions of workshops and articulating policy implications.
- August 2011 - April 2012
Advisor to the Secretary General for Ports and Ports Policy - Head of Cabinet,
Ministry of Development, Competitiveness and Shipping – Greece.
Responsible for (a) day-to-day operations, (b) leading a team of 6, (c) member of Ports Privatisation and Planning Committee.
- January 2010 – December 2011
Researcher, Coordinator
European Seaports Organization & European Commission DG Move, “Port Performance Indicators – Selection and Measurement”
Responsible for (a) the coordination of the academic partners, (b) the deliverables of the project and, (c) interactions with the industry.
- September 2009 -December 2011
Research Fellow - Jean Monnet in European Port Policy
Department of Shipping, Trade and Transport, University of the Aegean
Lecturer and supervisor of Master thesis
- October 2006 – October 2011
Secretary of the Hellenic Association of Maritime Economists (HAME)
Responsible for (a) daily operations, (b) organizing events and workshops and, (c) communications.
- July 2004 – August 2004
Assistant Purchasing Manager
Purchasing Department, Shipping Company “Avin International”
Supporting the Purchasing manager
- January 2004 – July 2004:
Advertising Director
Monthly journal “Aplotaria”, Group of Business “Kampouras V.”

¹ Thomas Vitsounis has been on a compulsory military service from May to December 2012

Responsible for (a) sales, (b) identifying new markets and, (c) day-to-day operations.

Publications²

Refereed Journals

1. Vitsounis, T.K., Paflioti, P. and Tsamourgelis, Y. (2014) *Determinants of container ports throughput convergence. A business cycle synchronicity analysis*, International Journal of Transport Economics, Vol. XLI, No.2, pp. 201-230.
2. Tsamourgelis, I., Paflioti, P., and Vitsounis, T. (2013) *Seaports Activity (a)synchronicity, trade intensity and Business Cycle Convergence: A Panel Data Analysis*, International Journal of Maritime, Trade and Economic Issues, 1(1), 121-138.
3. Pallis, A.A., Vitsounis, T.K., De Langen, P.W. and Notteboom, T.E. (2011) *Port Economics, Policy and Management – Content Classification and Survey*, Transport Reviews, 31(4), 445-471.
4. Lekakou, M., Vitsounis, T.K. (2011). *Market concentration in Coastal Shipping and Limitations to islands accessibility*. Research in Transportation Business and Management, 2, 74-82.
5. Pallis A.A., Vitsounis T.K. and De Langen P.W. (2010). *Research in Port Economics, Policy and Management: A Review*, Transport Reviews, 30(1), 115-161.

Book Chapters

1. Vitsounis, T.K. and Pallis, A.A. (2012) Interaction, Relationship and Value Generation in Supply Chain Oriented Ports. In: Song D.W. and Panayides, P. (2012) *Maritime Logistics: Contemporary Issues*, pp. 155-174, Emerald Group Publishing Ltd.
2. Pallis, A.A. and Vitsounis, T.K. (2010). Key Interactions and Drivers towards Port Users Satisfaction. In: Hall, P.V., McCalla, R., Slack, B. and Comtois, C. (2010) *Integrating Seaports and Trade Corridors*», pp. 119-136, Aldershot: Ashgate (*).

(*) Denotes full-text reviews book chapters.

Contributions in Books (acting as Research Assistant)

1. Theotokas G. Lekakou M.B., Pallis, A.A., Syriopoulos T. and Tsamourgelis G. (2008). *Greek Shipping, Employment, Competitiveness*, Athens: Gutenberg.
2. Chlomoudis K., Lekakou M., Panou K., Papadimitriou E., Syriopoulos Th. and Tzannatos E. (2007). *Transport: Life arteries for the islands*, Athens: Papazisi.

Research Projects³

- **“Port Botany Rail Simulation”**

² Full list of publications is provided in Appendix

³ Full list of research projects is provided in Appendix

In collaboration with Sydney Ports Corporation
July 2013 – today
Project Leader

- ***“International Comparison of Transportation Costs”***
Confidential
May 2014 – August 2014
Project Leader
- ***“National Port Community System”***
Financed by the Chamber of Commerce and Industry Western Australia
1 October 2013 – 6 December 2013, Australia
Project Leader
- ***“Port Performance Indicators: Selection and Measurement (PPRISM)”***
Research project for the European Seaports Organization (ESPO)
January 2010-December 2011
Academic coordinator, Researcher

Reviewer

International Academic Journals (ISI indexed)

- Maritime Economics and Management
- Transportation Research Part A: Policy and Practice
- Research in Transportation Business and Management

International Scientific Conferences

- International Association of Maritime Economists 2014 Conference, Norfolk, U.S.A
- International Association of Maritime Economists 2012 Conference, Taipei, Taiwan

Activities

- 2011- Today, President of the Shipping, Trade and Transport Alumni, University of the Aegean
- 2006-2010, Member of the Department of Shipping Trade and Transport Alumni Council, University of the Aegean
- 2004-2005, Member of the Departmental General Meeting of the Department of Shipping, Trade and Transport, University of the Aegean.
- 2003-2004, Member of the senate of the University of the Aegean.
- 2003-2004, Substitute delegate of the Undergraduates Association of University of the Aegean in the rector’s committee.
- 2002-2003, Chairman of the Secretariat of the Undergraduates Association, Department of Shipping, Trade and Transport, University of Aegean.
- 2001-2003, Member of the Departmental General Meeting of the Department of Shipping, Trade and Transport, University of the Aegean
- 2001-2002, Vice - President of the Undergraduates Association of University of Aegean.

Foreign Languages

Greek: Mother tongue; **English:** Fluently; **French:** Good

August 2014

Thomas K. Vitsounis

APPENDIX

University Teaching Experience

- January 2011 – March 2011:
“European Port Policy”
Teaching Assistant (Prof. Pallis A.A.)
MSc, Shipping, Trade and Transport, University of the Aegean
- February 2011 – June 2011; February 2010 – June 2010; February 2007 – June 2007:
“Port Planning and Policy”
Teaching Assistant (Prof. Pallis A.A.)
BSc, Shipping, Trade and Transport, University of the Aegean
- September 2010 – January 2011
“Port Management”
Teaching Assistant (Prof. Pallis A.A.)
BSc, Shipping, Trade and Transport, University of the Aegean
- March 2007 – June 2007; March 2006 – June 2006:
“International Maritime Policy”
Teaching Assistant (Prof. Lekakou M.)
MSc, Shipping, Trade and Transport, University of the Aegean
- September 2006 – December 2006:
“Maritime Economics”
Teaching Assistant (Prof. Lekakou M.)
MSc, Shipping, Trade and Transport, University of the Aegean

Publications

Refereed Journals

1. Vitsounis, T.K., Paflioti, P. and Tsamourgelis, Y. (2014) *Determinants of container ports throughput convergence. A business cycle synchronicity analysis*, International Journal of Transport Economics, forthcoming.
2. Tsamourgelis, I., Paflioti, P., and Vitsounis, T. (2013) *Seaports Activity (a)synchronicity, trade intensity and Business Cycle Convergence: A Panel Data Analysis*, International Journal of Maritime, Trade and Economic Issues, 1(1), 121-138.
3. Pallis, A.A., Vitsounis, T.K., De Langen, P.W. and Notteboom, T.E. (2011) *Port Economics, Policy and Management – Content Classification and Survey*, Transport Reviews, 31(4), 445-471.

4. Lekakou, M., Vitsounis, T.K. (2011). *Market concentration in Coastal Shipping and Limitations to islands accessibility*. *Research in Transportation Business and Management*, 2, 74-82.
5. Pallis A.A., Vitsounis T.K. and De Langen P.W. (2010). *Research in Port Economics, Policy and Management: A Review*, *Transport Reviews*, 30(1), 115-161.

Book Chapters

1. Vitsounis, T.K. and Pallis, A.A. (2012) Interaction, Relationship and Value Generation in Supply Chain Oriented Ports. In: Song D.W. and Panayides, P. (2012) *Maritime Logistics: Contemporary Issues*, pp. 155-174, Emerald Group Publishing Ltd.
2. Pallis, A.A. and Vitsounis, T.K. (2010). Key Interactions and Drivers towards Port Users Satisfaction. In: Hall, P.V., McCalla, R., Slack, B. and Comtois, C. (2010) *Integrating Seaports and Trade Corridors*», pp. 119-136, Aldershot: Ashgate (*).

(*) Denotes full-text reviews book chapters.

International Conference Papers (full-text review)

1. Paflioti, P., Vitsounis, T.K., Tsamourgelis, I. and Bell, M.G.H. (2014) Container Seaports Connectivity: A “Concept” Analysis, *International Forum of Shipping, Ports and Airports 2014*, Hong-Kong, May, 2014.
2. Tsamourgelis, I., Paflioti, P. and Vitsounis, T.K. (2013). The impact of Leverage on Ports Investment and Capitalization. *International Association of Maritime Economics Conference 2013*, Marseilles, France, 3-5 July 2013
3. Paflioti, P., Vitsounis, T.K. and Tsamourgelis, I. (2013). Determinants of Container Ports Throughput Convergence. A Business Cycle Synchronicity Analysis. *International Association of Maritime Economics Conference 2013*, Marseilles, France, 3-5 July 2013
4. Tsamourgelis, I., Paflioti P. and T. Vitsounis, (2012). Seaports Activity (A)synchronicity, Trade intensity and Business Cycle Convergence: A Panel Data Analysis. *International Conference on Applied Business and Economics (ICABE)*, Nicosia, Cyprus, 11-13 October 2012.
5. Tsamourgelis, I., Paflioti P. and T. Vitsounis, (2012). Port Throughput (A)Synchronicity: a macroeconomic determinants analysis. *WCTR – Special Interest Group 2. Key Developments in the Port and Maritime Sector Conference*, (CD ROM), Antwerp, Belgium, 21-22 May 2012.
6. Vitsounis, T.K. and Pallis, A.A. (2011). Port users and service providers relationships: An empirical study. *International Association of Maritime Economists Conference 2011*, (CD ROM), Santiago, Chile, 25-28 October 2011.
7. Lekakou, M.B., Pallis, A.A., Vaggelas, G. and Vitsounis, T.K. (2011). Users’ speak: An integrated monitoring scheme for coastal shipping services based on islanders perceptions. *International Association of Maritime Economists Conference 2011*, (CD ROM), Santiago, Chile, 25-28 October 2011.

8. Vitsounis, T.K. and Pallis A.A. (2011). Measuring port users perceived value. *European Conference on Shipping, Intermodalism and Ports*, (CD ROM), Chios, 22-24 June 2011.
9. Lekakou, M., Pallis, A.A., Vaggelas, G.K. and Vitsounis T.K. (2011) Users' speak: Coastal shipping services and islanders perceptions. *European Conference on Shipping, Intermodalism and Ports*, (CD ROM), Chios, 22-24 June 2011.
10. Vitsounis, T.K. and Pallis, A.A. (2010). Creating value for port users: Port value chains and the role of interdependencies. *International Association of Maritime Economists Conference 2010*, (CD ROM) Lisbon, Portugal.
11. Pallis, A.A. and Vitsounis, T.K. (2009). Ports in Supply Chains: Measuring Users' Value and Satisfaction. *"Integrating Maritime Transport in Value Chains' International Workshop"*, Montréal, June 10 - 12, 2009.
12. Pallis, A.A., Vitsounis, T.K., De Langen, P.W. and Notteboom, T.E. (2009). A content analysis of published research in port economics, policy and management (1997-2008). *International Association of Maritime Economists Conference 2009*, (CD ROM) Copenhagen, Denmark.
13. Pallis, A.A. and Vitsounis, T.K. (2009). Drivers towards users' satisfaction in container ports - An exploratory study, *International Association of Maritime Economists Conference 2009*, (CD ROM) Copenhagen, Denmark.
14. Pallis, A.A. and Vitsounis, T.K. (2009). Port performance: Measuring port users perspectives. *World Conference on Transport Research – Special Interest Groups 2 2009*, Antwerp, Belgium.
15. Lekakou, M., Vitsounis, T.K. (2008). Measuring market concentration in Greek coastal waters. *International Association of Maritime Economists Conference 2008*, (CD ROM) Dalian, China.
16. Pallis A.A., Vitsounis T.K. and Langen P.W. de (2008). Port Economics, Policy and Management: Bibliometric and Content analysis of published research. *International Association of Maritime Economists Conference 2008*, (CD ROM) Dalian, China.
17. Pallis A.A. and Vitsounis T.K. (2008). Towards an Alternative Measurement of Port Performance: Externally Generated Information and Users' Satisfaction. *International Forum of Shipping, Ports and Airports 2008*, (CD ROM) Hong-Kong, May, 2008.
18. Lekakou, M., Xydeas, E., Vitsounis, T.K. (2007). An Investigation of the Greek Coastal Shipping Market in the Aegean Archipelago. *1st International Scientific Conference of the Hellenic Institute of Transportation Engineers*, University of the Aegean, Greece, Chios, 10-12 May 2007.
19. Pallis A.A. Langen P.W. de and Vitsounis T.K. (2007). Port Research: Research Networks, Themes and Methods in Port Economics, Management and Policies. *11th World Conference on Transport Research*, (proceedings: CD-Rom format), Berkley CA, US June 2007.
20. Pallis A.A., Vaggelas G.K. and Vitsounis T.K. (2007). Improving Port Services Competitiveness: Trends, Challenges and Opportunities. *XVII Conference of European Research Network on Services and Space*, Finland, September 2007.

Contributions in Books (acting as Research Assistant)

1. Theotokas G. Lekakou M.B., Pallis, A.A., Syriopoulos T. and Tsamourgelis G. (2008). *Greek Shipping, Employment, Competitiveness*, Athens: Gutenberg.
2. Chlomoudis K., Lekakou M., Panou K., Papadimitriou E., Syriopoulos Th. and Tzannatos E. (2007). *Transport: Life arteries for the islands*, Athens: Papazisi.

Newspapers Articles

1. Better logistics predication could lead to fewer bottlenecks, more savings. "Pathfinder Buzz", 13 December 2013.
2. Cautious confidence. "Port Strategy", 22 October 2013.
3. An overview of vessels supply (in Greek). "Maritime Economies", No 20, October 2012.
4. Scientific Research in Ports: Contemporary Themes (in Greek). "Naftika Chronika", No 143, August 2011.
5. Studies in Shipping, Transport and International Trade: Corresponding to the needs of the globalised Greek-owned shipping (with Vaggelas G. and Progoulaki M.) (in Greek). "Naftika Chronika", No 125, December 2009.
6. Greek ports industry: Competitiveness strategies, with Pallis A.A., "Imerisia – Special edition Shipping, June 2009
7. Greek container ports competitiveness: Users perspectives do matter, with Pallis A.A., "Naftika Chronika", English edition, No 122 May 2009.
8. Codification of purchasing activities of a maritime company, "Logistics and Management", Vol. 48, July – August 2006, pp. 44-45.

Guest Lectures / Invited Presentations

1. Vitsounis, T.K. (2014) "Challenges for securing and facilitating the maritime supply chain", 2014 WCO IT conference & Exhibition, Brisbane, Australia, 5-7 May 2014.
2. Vitsounis, T.K. (2014) "A Port Community System for Australia – Application in Chemical Logistics Supply Chains", Akolade's Chemical Logistics and Supply Chain Forum, Sydney, Australia, 24-25 March 2014.
3. Vitsounis, T.K. (2014) "Port Community Systems: How they work in practice", University of Sydney, Postgraduate program, Prof. Michael Bell.
4. Vitsounis, T.K. (2012) "Port Performance Indicators: Selection and Measurement – PPRISM", Conference on Port Logistics Performance organized by the Institut Supérieur d' Etudes Logistiques and French Customs, Le Havre, 13-15 November 2012.
5. Vitsounis, T.K. (2012) "Measuring port performance: how to move from collecting statistics to identifying and measuring crucial performance indicators –and act on them", The PortExecutives Seminar organized by the PortEconomics.eu, Marseilles, France, 28-29 June 2012
6. Vitsounis, T.K. (2011) "Port Performance Measurement, Port Marketing and Port Cluster", Educational Seminars for Port of Thessaloniki employees, Port of Thessaloniki S.A., Thessaloniki, Greece, 14-16 December 2011

7. Vitsounis, T.K. (2011) “Key Performance Indicators and Balanced Scorecard in Seaports”, MASPORT Seminar: Automation and simulation methodologies for the evaluation and improvement of port container terminals, Valencia, Spain, 10-11 November 2011.
8. Vitsounis, T.K. (2011) “Port performance measurement in practice”, Workshop on Ports and Engines of Economic Development and Strategic Management of Port Areas, TAIEX event, Infra 45273, Belgrade, Serbia, 26-28 September 2011.
9. Vitsounis, T.K. (2011) “Relation between port performance and hinterland connections”, Workshop on Ports and Engines of Economic Development and Strategic Management of Port Areas, TAIEX event, Infra 45273, Belgrade, Serbia, 26-28 September 2011.
10. Vitsounis, T.K. (2011) “An economic and legal analysis of the factors determining the competitiveness of ports”, Workshop on Ports and Engines of Economic Development and Strategic Management of Port Areas, TAIEX event, Infra 45273, Belgrade, Serbia, 26-28 September 2011.
11. Vitsounis, T.K. and Pallis, A.A. (2011) “Learning from the PortStudies Database”, The first PortEconomics SummerCourse, 18-21 June 2011, Chios, Greece.
12. Vitsounis, T.K. and De Langen, P.W. (2011) “Research in Performance Measurement”, The first PortEconomics SummerCourse, 18-21 June 2011, Chios, Greece.
13. Vitsounis, T.K. and Carriou, P. (2011) “Port Performance Measurement in Practice”, The first PortEconomics SummerCourse, 18-21 June 2011, Chios, Greece.
14. Pallis, A.A., Vaggelas, G.K. and Vitsounis, T.K. (2011) “Integrating seaports in combined transport systems”, International Intermodal Freight Transport Open conference, 1 April, Athens, Greece.
15. Vitsounis, T.K. (2009) “Vital questions of Greek ports seeking answers”, Hellenic Chamber Transport Association meeting, 22 May, Piraeus, Greece.

Research Projects

- **“Port Botany Rail Simulation”**
In collaboration with Sydney Ports Corporation
July 2013 – today
Project Leader
- **“International Comparison of Transportation Costs”**
Confidential
May 2014 – August 2014
Project Leader
- **“National Port Community System”**
Financed by the Chamber of Commerce and Industry Western Australia
1 October 2013 – 6 December 2013, Australia
Project Leader
- **“Stakeholders Workshops on Maritime Affairs: Third workshop on Maritime Affairs in the Adriatic-Ionian Macro-Region”**
Workshop Organized by DG-Mare - COFAD
6 December 2012 – 21 December 2012, Zagreb, Croatia
Researcher & Note taker

- ***“Stakeholders Workshops on Maritime Affairs: Third workshop on Maritime Affairs in the Adriatic-Ionian Macro-Region”***
Workshop Organized by DG-Mare - COFAD
17 September 2012 – 8 October 2012, Portotoz, Slovenia
Researcher & Note taker
- ***“Stakeholders Workshops on Maritime Affairs: Towards a Strategy for the Adriatic-Ionian Macro-Region”***
Workshop Organized by DG-Mare - COFAD
14 February 2012 – 2 March 2012, Athens, Greece
Researcher & Note taker
- ***“Port Performance Indicators: Selection and Measurement (PPRISM)”***
Research project for the European Seaports Organization (ESPO)
January 2010-December 2011
Academic coordinator, Researcher
- ***“The dynamic evaluation of the Greek ferry system using KPI's. The Users' view”***
Research Study for the Institute of Local Government (ITA), Greece
June 2008 – January 2009
Scientific Associate, Research Group of the University of the Aegean
- ***“Analysis of the implication of the European Commission’s Green Paper on Maritime Policy”***
Research Study for the Centre for Analysis and Strategy, Hellenic Ministry of Foreign Affairs & the Hellenic Foundation for European and Foreign Policy (ELIAMEP)
January 2007-June 2008
Scientific Associate, Research Group of the University of the Aegean
- ***“Transport: Lifelines for the Islands”***
Research Study for the Institute of Local Government (ITA), Greece
February 2006 – April 2006
Scientific Associate, Research Group of the University of the Aegean
- ***“Greek Shipping, Employment and Competitiveness”***

Research for the Union of Greek Seafarers

May 2006–September 2006

Scientific Associate, Research Group of the University of the Aegean

Membership of Scientific Associations

International

- International Association of Maritime Economists (2007-)

Greek

- Hellenic Association of Maritime Economists (2006 -)
- Shipping, Trade and Transport Alumni – Funding member (2008 -)

Member of International Conference Scientific Committee

- International Association of Maritime Economists (IAME) Conference 2013, Marseilles, France