

CURRICULUM VITAE



Family Name: **ATHANASIOS (THANOS) A. PALLIS**
Place/ Date of Birth: Athens, Greece / 26 December 1966
Postal Address: 4 Karaoli Dimitriou St. Pefki, 15121, Greece
Nationality: Hellenic
E-mail: apallis@aegean.gr
Personal Site: www.porteconomics.eu/member/apallis

CV Note

Dr. Athanasios A. (Thanos) Pallis is Associate Professor at the Department of Shipping, Trade and Transport, University of the Aegean, Greece, and co-director of *PortEconomics*. Holder of a Jean Monnet grant in European Port Policy (since 2003), he also acts as Visiting Professor at the Centre for International Trade and Transportation, Dalhousie University, Halifax, Canada. Since 2013 he is the Secretary General of MedCruise, the association representing more than 100 cruise ports in the Med and its adjoining seas.

Thanos was a Fulbright Scholar (2008-11) at the Centre for Energy, Marine Transportation & Public Policy (CEMTPP), Columbia University, New York, US. He served as General Secretary for Ports & Port Policy, at the Ministry of Development, Competitiveness and Shipping, Hellenic Republic, and as Member of the National Council for the Development of State assets (2011-12). His responsibilities included the representation of Greece at the European Ports Policy decision-making, and negotiations with the IMF/European Commission/ECB Troika on Greek port policy reform.

He has worked in shaping the port sector in four different continents; working for UNCTAD on port privatisation in Africa (Nigeria); for OECD on port development in South America (Chile); for the Association of American Port Authorities and Transport Canada in North America (US and Canada); for the Turkish government, defining a maritime strategy for 2023 in Asia; and as advisor of the European Commission, and the European Seaports Organisation (ESPO), national governments and European ports on port performance, benchmarks, and planning in Europe. Contract research also includes projects and consultancy studies examining the structures of the European port industry and other maritime topics financed, among others, by competition authorities in Europe and North America, port authorities, associations representing port and shipping interests, and several shipping and maritime related companies. *In 2015 he completed a major OECD report on the state of cruise and cruise ports.*

In 2008 he led research on port concessions that won the “Maritime Economics & Logistics Best Paper Award, 2008”, whereas he had won the “Best European Study 1999” Competition, organised by the European Community Studies Association (ECSA). His books examine the *European Port Policy* (published in English, Japanese, and Greek), *the Common EU Maritime Transport Policy* (published in English and Greek) and the *Maritime Transport: The Greek Paradigm (in English)*. He has (co)authored over 150 peer reviewed papers, 9 books and 16 book chapters. Today, he is a regular keynote speaker/session chairman at professional and scientific conferences, with his work been cited more than 1.500 times (**H-index = 25**) and acknowledged by the European Parliament and reviews of the most important studies in port economics and policy.

Elected Council member of the International Association of Maritime Economists (IAME) the period 2008-14, he became Secretary of IAME in 2014. He co-chairs the Port Performance Research Network (PPRN) and was President of the Hellenic Association of Maritime Economists (ENOE) the period 2010-2014. He has been visiting professor at University of Antwerp; University of Old Dominion, Virginia US; Parthenope University of Naples; Athens University of Economics; and Hong-Kong Polytechnic University.

His research and teaching interests include port economics, management and policy; (maritime) transport policies and governance; the applications of microeconomic and industrial policies in transportation.

Thanos received his BSc (Economics) from Athens University of Economics, Greece (1992), his MA (Economics of European Integration) from Exeter University, UK (1993), and his Ph.D. from the School of Management, University of Bath, UK in 1998.

Professional Experience

2014 -	Associate Professor, Department of Shipping Trade and Transport (STT), Business School, University of the Aegean, Greece.
2015 –	Visiting Professor, Athens School of Economics, Greece
2013 –	Secretary General, MedCruise Association
2007 -	Adjunct Professor, School of Business Administration, Dalhousie University, Halifax, Canada

Previous Positions

2011-2012	Secretary General for Ports and Port Policy, Ministry of Development, Competitiveness and Shipping, Hellenic Republic.
2011-2012	Member of the National Council for the development of State owned assets, Hellenic Republic
2010-2011	Adjunct Research Scholar, Centre for Energy, Marine Transportation & Public Policy (CEMTPP), Columbia University, New York, USA.
2008-2009	Fulbright Scholar, Centre for Energy, Marine Transportation & Public Policy (CEMTPP), Columbia University, New York, USA.
2014	Visiting Professor, Parthenope University, Naples, Italy.
2007	Visiting Professor, Centre for International Business Studies, School of Business Administration, Dalhousie University, Halifax, Canada.
2006-2013	Visiting Professor, Institute of Transport and Maritime Management (ITMMA), University of Antwerp, Belgium.
2001-2014	Assistant Professor (since 2006; tenure 2010), Lecturer (since 2003), Adjunct Lecturer (since 2001); STT-Business School, University of the Aegean, Greece.
2001-2002	Teaching Fellow, Department of Economics, University of Ioannina, Greece
2000-2001	Teaching Fellow, Department of Maritime Studies, University of Piraeus, Greece.
1999-2001	Research Fellow, University of Piraeus Research Centre, Greece.

Academic Credentials

- **Doctor of Philosophy (PhD) in Transport Policy and Economics, 1998**
Centre for International Business Research, University of Bath, UK
Fields: Transport Economics & Policy, Economic Internationalisation, European Integration.
Thesis Title: The EU Maritime Transport Policy in the 1990s.
Viva Committee: Alan Butt Philip (European Integration); John Pickering (Economics); Justin Greenwood (European Public Policy & Economics)
- **MA (Economics of the European Union), 1993.** Department of Economics, University of Exeter, UK
- **BSc (Economics), 1992. Department of Economics, Athens University of Economics, Greece.**

Scholarships/Awards

- **Foundation for the Advancement of European Studies (FAES)**
Best PhD Thesis in European Integration, First Price, 1999 Competition.
- **Fulbright Research Grant (2008-2009),** Visiting Scholar at the Centre for Energy, Marine Transportation & Public Policy (CEMTPP). Columbia University at New York, USA.
- **Maritime Economic & Logistics Best Paper Award, 2008.**
For the paper «*Concession Agreements, Capabilities and Market Entry*» (with Theo E. Notteboom & Peter W. de Langen).
- **Competition 'Innovation' organised by the Association of Greek Industrialists and Eurobank), 2011**
Shortlisted for innovative research on port concessions.

Research and Education Projects
--

1. **Ports Observatory for Performance Indicators Analysis (PORTOPIA)** (2013-2017). Financed by: European Commission.
2. **Cyprus Port Authority: Strategic Plan for 2065** (2015-2016). Financed by the Cyprus Port Authority.
3. **Merging of Greek Port Authorities** (2016-2017), Financed by: Greek Regulatory Port Authority.
4. **Strategic Plan for the development of Cyprus Maritime Cluster.** Financed by the Cyprus Ministry of Transportation.
5. **Thalis Black Sea City-ports Project.** Financed by Greek Ministry for Competitiveness.
6. **Jean Monnet Grant in European Port Policy** (564848-EPP-1-2015) (Scientific Director) (2015 -2018); Financed by: European Commission
7. **Due diligence study of port privatisation for an International terminal operator (2014)** – financed by an International Terminal Operator.
8. **Cyprus Shipping: Strategy for Competitiveness** (2014)- Led by Ernst Young / Financed by the Cyprus Ministry of Competitiveness.
9. **LIFE+** (2011-14). Sustainable Cruise–Waste Reception in Cruise Ports. Financed by: European Commission.
10. **E-Shipping - Development of Electronic platform for the exchange of knowledge and information in marine and maritime education** (2013-2014) - Financed by: European Commission
11. **Jean Monnet Grant in European Port Policy (08/141236)** (Scientific Director) (2008 -2013); Financed by: European Commission
12. **OBS-EURISLES/The Development of the Islands: European Islands and Cohesion Policy - Euroislands - ESPON 2013 Program”** (2009-2013); Financed by: European Commission
13. **Atlantic Gateway** (2008-2010); Financed by: Transport Canada
14. **Essential clauses for the provision of maritime transport services in insular areas** (2008-2009); Financed by: Institute of Local Government (ITA), Greece
15. **Analysis and preparation of a publication of the results available aiming a description of the costal and sea area by country** (2008); Financed by: European Commission
16. **Port Performance Benchmarks and Indicators** (2007-2008); Financed by: Transport Canada
17. **Jean Monnet Grant in European Port Policy (03/121)** (Scientific Director) (2003-2008); Financed by: European Commission
18. **Analysis of the implication of the European Commission’s Green Paper on Maritime Policy** (2007-2008); Financed by: Centre for Analysis and Strategy, Hellenic Ministry of Foreign Affairs & the Hellenic Foundation for European and Foreign Policy (ELIAMEP).
19. **Strategies and Competitiveness of Greek Shipping and Greek Ports** (2006–2009); Financed by: Greek Ministry of Economic Development; Regulatory Authority for Competition; Ceres Hellenic Shipping Enterprises; Port of Igoumenitsa SA; Union of Mediterranean Cargo Shipowners.
20. **Organisation of port services production - effective administration and management of passenger terminals (2004–2007);** Financed by: Greek Ministry of Economic Development; Port of Piraeus SA.
21. **Intelligent Port Systems (iPORTS). (2006 -2008); EU Community Initiative - Programme INTERREG III**
22. **Greek Shipping, Employment and Competitiveness** (2006); Financed by: Union of Greek Seafarers
23. **State Actions for the implementation of technological applications in maritime transport** (2006); Financed by: Greek Ministry of Mercantile Marine; Information Society SA.
24. **Coastal Shipping in Greece: Development of a Market Monitoring System (2003–2004) (Scientific Co-director);** Financed by: Regulatory Authority for internal Maritime Transportation
25. **Teaching and Organisation of teaching activities for training of Specialists in Sea Transport Management at Odessa State Maritime University (TACIS–TEMPUS Project) (Teaching Fellow)** (2002–2004); Financed by: European Commission
26. **Problems methods & tools of financing investments in rural innovations Organisation and Operation of Greek Units in the European Network Leader II** (2001); Financed by: European Commission

27. **Enhancement of Industrial Employee's key-core Qualifications Using distance Learning and Computer Infrastructure - Leonardo da Vinci program (1999-2000);** Financed by: European Commission.

Selected Publications

(The author's version of several publications is available via [PortEconomics](#))

Reports for Intergovernmental Organisations

- (IR.1) Pallis, A.A. (2015). Cruise shipping and Ports. Cruise Shipping and Urban Development State of the Art of the Industry and Cruise Ports. OECD-ITF Discussion Paper 2015-14, OECD: Paris.
- (IR.2) Brooks, M.R., Pallis, A.A. and Perkins, S. (2014), Port Investment and Container Shipping Markets, OECD-ITF Discussion Paper 2014-3, OECD: Paris.
- (IR.3) Pallis A.A. (2011), *How to utilize FDI to improve transportation infrastructure – ports Lessons from the Case of Nigeria*. Publication of the Best Practices in Investment for Development report series, Division on Investment and Enterprise, Geneva, UNCTAD.

Books

- (B.1) Brooks M.R. and Pallis, A.A. (ed.) (2012). *Classics in Port Economics and Management*, Cheltenham: Edward Elgar.
- (B.2) Chlomoudis, C.I. and Pallis A.A. (2002) *European Port Policy: Towards a Long Term Strategy*, Cheltenham: Edward Elgar.
- Published in Japanese: Tokyo: National Institute for Land & Infrastructure Management, 2006.
 - Published in Greek: Athens: Hellinika Grammata, 2001.
- (B.3) Pallis A.A. (2007) (Editor). *Maritime Transport: The Greek Paradigm*, London: Elsevier.
- (B.4) Pallis A.A. (2002). *The Common EU Maritime Transport Policy: Policy Europeanisation in the 1990s*, Aldershot: Ashgate.
- (B.5) Pallis A.A. and Bissias I.A. (2011). *Choosing Maritime*. Athens: Gutenberg.
- (B.6) Theodoropoulos S., Lekakou M.B. and Pallis A.A. Tselentis B. (2010). *A critical approach of the European Commission's Green Paper on Maritime Policy*, Athens: Hellenic Foundation for European and Foreign Policy (ELIAMEP).
- (B.7) Theodoropoulos S., Lekakou M.B. and Pallis A.A. (2006). *European Policies for Shipping*, (in Greek), Athens: Tipothito.
- (B.8) Theotokas G. Lekakou M.B., Pallis, A.A., Syriopoulos T. and Tsamourgelis G. (2008). *Greek Shipping, Employment, Competitiveness*, Athens: Gutenberg.
- (B.9) Pallis A.A. and Verhoeven P. (in Progress). *European Port Policy in the 21st Century*. Cheltenham: Edward Elgar.

Refereed Journals

- (J.1) Lau Y-Y., Tam K-C., Ng, A.K.Y. & Pallis A.A. (2014). Cruise terminals site selection process: An institutional analysis of the Kai Tak Cruise Terminal in Hong Kong. *Research in Transportation Business and Management*, 13, 16-23. (IF: 0.673).
- (J.2) Wang G., Pallis A.A. and Notteboom T.E. (2014). Incentives in Cruise Terminal Concession Contracts *Research in Transportation Business and Management*, 13, 36-42. (IF: 0.673).
- (J.3) Pallis, A. A., Rodrigue, J.-P., & Notteboom, T.E. (2014). Cruises and cruise ports: Structures and strategies. *Research in Transportation Business and Management*, 13, 1–5. (IF: 0.673).
- (J.4) Wang G. and Pallis A.A. (2014). Incentives Approaches to overcome moral hazard in port concession agreements. *Transportation Research E: Logistics and Transportation Review*, 67, 162-174 (ISI Impact Factor: 2.943).
- (J.5) Pallis A.A. and Theotokas G.N. (2014). Shapes of Modern Shipping, *International Journal of Shipping and Transport Logistics*, 6(5), 461-465 (IF: 1.340).
- (J.6) Notteboom T.E. Pallis A.A., de Langen P.W. & Papachristou A.A. (2013). Advances in Port Studies: The contribution of 40 years Maritime Policy and Management. *Maritime Policy and Management*, 40(7), 636-653 (IF: 1.447).

- (J.7) Ng, A.K.Y., Padilha, F. and Pallis, A.A. (2013). Institutions, bureaucratic and logistical roles of dry ports: the Brazilian experiences'. *Journal of Transport Geography*, 27, 46-55 (IF: 2.538).
- (J.8) Ng, A.K.Y., Hall P.V. and Pallis A.A. (2013). Institutional Frameworks and the transformation of transport nodes, *Journal of Transport Geography*, 27, 1-3 (ISI Impact factor: 2.538).
- (J.9) Brooks M.R. and Pallis A.A. (2013), Advances in Port Performance and Strategy. *Research in Transportation Business and Management*, 8, 1-6. (IF: 0.673).
- (J.10) Psaraftis H.N. and Pallis A.A. (2012). Concession of the Piraeus Container Terminal: Turbulent times and the quest for competitiveness. *Maritime Policy and Management*, 39(1), 27-43 (ISI IF: 1.447).
- (J.11) Notteboom T., Pallis A.A. and Farrel S. (2012). Terminal Concessions in seaports revisited (Guest editorial). *Maritime Policy and Management* 39(1), 1-5 (ISI IF: 1.447).
- (J.12) Brooks M.R., Schellinck, T. and Pallis A.A. (2011). Port Effectiveness: Users perspectives in North America. *Transportation Research Record (TRR)*, 2222, 34-42 (ISI IF: 1.447).
- (J.13) Pallis A.A., Vitsounis T.K., De Langen P.W. and Notteboom T.E. (2011). Port Economics, Policy and Management: Content Classification and Survey. *Transport Reviews*, 31(4), 445-471 (ISI IF: 1.875).
- (J.14) Brooks M.R., Schellinck, T. and Pallis A.A. (2011). A systematic approach of evaluating Port Effectiveness. *Maritime Policy and Management*. 38(3), 315-334 (IF: 1.447).
- (J.15) Rodrigue J-P., Notteboom T.E, and Pallis A.A. (2011). The Financialisation of the Terminal and Port Industry: Revisiting Risk & Embeddedness. *Maritime Policy and Management*, 38(2), 191-213 ((IF: 1.447).
- (J.16) Ng K.Y.A., Koo A. and Pallis A.A. (2011). Professionalisation of the Shipping Industry via Postgraduate Education. *Ocean & Coastal Management*, 54(5), 364-373. (IF: 1.538).
- (J.17) Pallis A.A. and Ng K.Y.A. (2011). Maritime business and management studies: Anatomy of student's profiles, motivations, expectations. *Maritime Policy and Management*, 38(4), 369-395 (IF: 1.447).
- (J.18) Kaselimi, E.N., Notteboom, T.E., Pallis A.A., and Farrell, S. (2011). Minimum Efficient Scale (MES) vs. 'Preferred' Scale of Container Terminals. *Research in Transportation Economics*, 32(1), 71-80.
- (J.19) Ng K.Y.A., and Pallis A.A. (2010). Port governance reforms in diversified institutional frameworks: Generic Solutions, Implementation asymmetries. *Environment and Planning A*, 42(9) 2147 – 2167 (IF: 2.286)
- (J.20) Pallis A.A., Vitsounis T.K. and de Langen P.W. (2010). Research in *Port Economics, Policy and Management: A Review*. *Transport Reviews*, 30 (1), 115-161. (IF: 1.875)
- (J.21) Vaggelas G.K. and Pallis A.A. (2010). Passenger ports: Port Services and their benefits. *Maritime Policy and Management*. 37(1), 73-89. (IF: 1.447).
- (J.22) Pallis A.A. and de Langen P.W. (2010). Seaports and the structural implications of the Economic crisis. *Research in Transportation Economics, (special issue The Port and Maritime industries in the post-2008 world; edited by Ng A.K.Y. and Liu J.)* 27, 10-18.
- (J.23) Brooks M.R., McCalla, R., Pallis A.A., and Van der Lught L. (2010). *Cooperation and Coordination in Strategic Port Management: The Case of Atlantic Canada's Ports*. *Canadian Journal of Transportation*, 4(1), 29-42.
- (J.24) Theys C., Notteboom T.E., Pallis A.A., de Langen P.W. (2010). The economics behind the awarding of terminals in seaports: A research agenda. *Research in Transportation Economics (special issue: The Port and Maritime industries in the post-2008 world)* 27, 10-18.
- (J.25) Lekakou M.B., Pallis A.A. and Vaggelas, G.K. (2009). Which Homeport in Europe: The Cruise industry's selection criteria, *Tourismos*, 4(4), 215-240.
- (J.26) Pallis A.A., Notteboom T. & de Langen P.W. (2008). Concession agreements and market entry in Container Terminals. *Maritime Economics and Logistics*, 10(3), 209-228. (IF: 0.902). **Palgrave-Maritime Economic & Logistics Best Paper Award, 2008.** (*)
- (J.27) Brooks M.R. and Pallis A.A. (2008). Assessing port governance models: Process and performance components. *Maritime Policy and Management*, 35(4), 411-432. (IF: 1.447).
- (J.28) Pallis A.A. (2008). Lobbying EU Institutions: Strategies and Governance of Contending Maritime Interests. *Current Politics and Economics of Europe*, 19(3), 179-202.
- (J.29) Corres A.J.E. and Pallis A. A. (2008). Flag-State Performance: An Empirical Evaluation. *WMU Journal of Maritime Affairs*, 7(1), 241-261.

- (J.30) Pallis A.A. and Tsiotsis S.G.P. (2008). Maritime Interests and the EU Port Services Directive. *European Transport*, **38**, 17-31.
- (J.31) Lambrou M.A., Pallis A.A. and Nikitakos N.V. (2008). Exploring the applicability of electronic markets to port governance. *International Journal of Ocean Systems Management*, **1**(1), 14-30.
- (J.32) Pallis A.A. and Syriopoulos, T. (2007). Port Governance Models: A Financial Evaluation of Greek Port Restructuring. *Transport Policy*, **14**(2), 232-246. (ISI IF: 1.719)
- (J.33) De Langen P.W. and Pallis A.A. (2007). Entry Barriers in Seaports, *Maritime Policy and Management*, **34**(5), 427-440. (ISI IF: 1.447).
- (J.34) Pallis A.A. (2007). Greek Maritime Transport: A View from Within. *Research in Transportation Economics*, **21**, 1-22.
- (J.35) Pallis A.A. (2007). Whither Port Strategy? Theory and Practice in Conflict. *Research in Transportation Economics*, **21**, 345-386.
- (J.36) Pallis A.A. (2007). Maritime Interests in the EU Policy-making: Structures, Practices and Governability of Collective Action. *WMU Journal of Maritime Affairs*, **6**(1), 3-20.
- (J.37) Pallis A.A. and Lambrou M.A. (2007). Electronic Markets Business Models to Integrate Ports in Supply Chains, *Journal of Maritime Research*, **4**(3), 67-86.
- (J.38) Pallis A.A. (2006). EU Port Policy Developments: Implications for Port Governance. *Research in Transportation Economics*, **17**, 161-176.
- (J.39) Pallis A.A. (2006). Port Governance in Greece, *Research in Transportation Economics*, **17**, 491-508.
- (J.40) Pallis A.A. (2006). Institutional dynamism in the EU Policy-making: The evolution of the EU Maritime Safety Policy. *Journal of European Integration*, **28**(2), 137-157.
- (J.41) De Langen P.W. and Pallis A.A. (2006). The benefits of intra-port competition. *International Journal of Transport Economics*, **33**(1), 69-85. (ISI IF: 0.345).
- (J.42) Pallis A.A. (2005). Maritime Interests Representation in the EU. *European Political Economy Review*, **3**(2), 6-28.
- (J.43) Pallis A.A. and Vaggelas G.K. (2005). Port Competitiveness and the EU 'Port Services' Directive: The Case of Greek Ports. *Maritime Economics and Logistics*, **7**(2), 116-140, (ISI Impact factor: 0.902).
- (J.44) Chlomoudis, C.I. and Pallis A.A. (2005). The EU Port Policy in a Historical Perspective. *European Research Studies*, **8**(1), 21-42.
- (J.45) Lekakou M.B. and Pallis A.A. (2005). Cruising the Mediterranean Sea: Market Structures and EU Policy Initiatives. *Aegean Working Papers*, **2**(1), 45-61.
- (J.46) Chlomoudis C.I., Karalis V.A., Pallis A.A. (2003). Port Reorganisation and the Worlds of Production Theory, *European Journal of Transport Infrastructure Research*, **3**(1), 77-94, (ISI IF: 0.674).
- (J.47) Chlomoudis C.I. and Pallis A.A. (2002). Trends in Investments in Port Infrastructure in the Mediterranean Countries: Convergence or Divergence to EU Policies? *Spoudai Quarterly Economic Journal*, **52**(1), 65-82.
- (J.48) Chlomoudis C.I. and Pallis A.A. (1999). The need for a New Philosophy of Port Management and Organisation: Effective Responses to Contemporary Challenges. *European Research Studies*, **2**(2), 91-103.
- (J.49) Chlomoudis, C.I. and Pallis A.A. (1997). Investments in Transport Infrastructure in Greece: Have the EU Initiatives promoted their Balanced and Rational Distribution? *World Transport Policy and Practice*, **3**(4), 23-29.
- (J.50) Pallis A.A. (1997). Towards a Common Port Policy? EU-Proposals and the Industry's Perceptions. *Maritime Policy and Management*, **24**(4), 365-380. (ISI IF: 1.447).

Book Chapters

- (Ch.1) Pallis A.A. Notteboom T.E. & de Langen P.W. (2015). In Haralambides H. and Batool T. (eds). Port Management. London: Palgrave Macmillan Economics.
- (Ch.2) Pallis A.A. (2014). Container Terminals. In: Garrett M. (ed.) Encyclopaedia of Transportation: Social Science and Policy, London: Sage.
- (Ch.3) Vitsounis T.K. and Pallis A.A. (2012). Port Value Chains and the role of interdependencies, in: Song, D.W. and Panayides P.M. (eds), Maritime Logistics: Contemporary Issues, Bigley: Emerald, 155-172.

- (Ch.4) Brooks M.R. and Pallis A.A. (2012). Port Governance. In: Talley W.K. (ed.). *Maritime Economics – A Blackwell Companion*. Blackwell, 232-267.
- (Ch.5) Shou C.E. Ng K.Y.A. and Pallis A.A. (2011). Transport node governance in a changing world: The institutional reform of Tianjin Port. In Notteboom T. E. (ed). Current issues in shipping, ports and logistics'. Antwerp: University Press Antwerp, 466-481.
- (Ch.6) Pallis A.A. and Vitsounis T.K. (2010). Key Interactions and Value Drivers towards Port Users' Satisfaction. In: Hall P.V., McCalla, R. Slack, B. and Comtois C. (eds) *Integrating Seaports and Trade Corridors*, Aldershot: Ashgate, 119-136.
- (Ch.7) Theys C., Notteboom T.E., Pallis A.A. & De Langen, P.W. (2010). The economics behind the awarding of terminals in seaports: Towards a research agenda. In Cullinane K. (ed). *International Handbook of Maritime Business*, Cheltenham: Edward Elgar, 232-267.
- (Ch.8) Pallis A.A. and Verhoeven P. (2009). Does the EU Port Policy strategy encompass 'proximity'? In: Notteboom T.E., De Langen, P.W. and Ducruet C.B. (eds.) *Ports in proximity: Essays on competition and coordination among adjacent seaports*. Aldershot: Ashgate, 99-114.
- (Ch.9) Pallis A.A. and Tsiotsis S.G.P. (2009). European Integration and Interest Groups: The Case of Shipping. In: Siousouras P. and Hatzakis K. (eds). *Globalisation, European Union and Greece (in Greek)*, Athens: Poiotita, 844-923.
- (Ch.10) Diakomihalis, M.N. Lekakou, M.B. and Pallis A.A. (2009). Assessing Development Potential of Yachting in the Dodecanese Islands- Greece. In: Vrontis, D., Weber, Y, Kaufmann, R. and Tarba, S. (2009), *Managerial and Entrepreneurial Developments in the Mediterranean Area*, Cyprus: EuroMed Press, 460-477.
- (Ch.11) Pallis A.A. and Vaggelas, G.K. (2008). *EU Port and Shipping Security*. In: Talley Wayne K. (ed). *Maritime Safety, Security and Piracy*, 237-257, London: Informa.
- (Ch.12) Pallis A.A. and Vaggelas G.K. (2007). Enhancing Port Security via the Enactment of EU Policies. In: Bell M., Bichou K. and Evans A. (eds). *Risk Management in Port Operations, Logistics and Supply Chain Security*, London: Informa, 303-334.
- (Ch.13) Pallis A.A. (2007). Regulating Maritime Transport in Europe. In: Theodoropoulos S. (ed) *Regulatory Policies: Special Issues (in Greek)*. Athens: Gutenberg, 33-54.
- (Ch.14) Pallis A.A. and Chlomoudis C.I. (2007). Port Regulation: The Role of the Smart Port Authority. In: Theodoropoulos S. (ed) *Regulatory Policies: Special Issues (in Greek)*. Athens: Gutenberg, pp. 55-81.
- (Ch.15) Chlomoudis C.I. and Pallis A.A. (2006). EU Port Policy: A process of inexorable policy integration. In: Hatzioannou M.C. and Harlaftis G. (Eds.) *Following the Nereids: Sea routes and maritime business, 16th-20th centuries*, Athens: Kerkyra Publications, 155-163.
- (Ch.16) Pallis A.A. (2004). Institutional Dynamism in a Changing Economics Context: The EU Maritime Safety Policy. In: Stivachtis Y.A. (ed). *Current Issues in E.U.ropcan Integration*, Athens: ATINER, 245-270.

International Conference Papers (full-text review)

- (C.1) Pallis A.A. & Arapi K. (2015). Cruise Port Market dynamics: The Mediterranean and its multi-port cruise regions. *International Association of Maritime Economists (IAME) Conference 2015*, Kuala Lumpur, Malaysia.
- (C.2) Pallis A.A. Parola, F., Risitano, M. & Ferretti, M. (2015). Port Authority Marketing Strategies: An Industrial Marketing Conceptualization. *IAME Conference 2015*, Kuala Lumpur, Malaysia.
- (C.3) Wang, G.W.Y., Pallis A.A. & Notteboom, T.E. (2015). Cooperation and Vertical Integration in Cruise Ports. *IAME Conference 2015*, Kuala Lumpur, Malaysia.
- (C.4) Vaggelas, G.K. & Pallis, A.A. (2015). Port Performance: Criteria for measuring users perceptions in different port markets. *European Conference on Shipping Intermodalism and Ports (ECONSHP 2015)*, Chios Greece.
- (C.5) Pallis A.A. & Arapi K. (2015). Passenger movements in cruise ports in the Med. *ECONSHP 2015*, Chios Greece.
- (C.6) Pallis, A.A., Parola, F., Risitano, M. & Ferretti, M. (2015). Port authority marketing strategies: An industrial marketing conceptualization. *ECONSHP 2015*, Chios Greece.
- (C.7) Mavros A., Pallis A.A., Attikouris K., Vaggelas G.K., Gotzias N. Koliouis I., Pantzaris, S. & Christodoulou, K. (2015). Improving the competitiveness of the Cyprus shipping cluster. *ECONSHP 2015*, Chios Greece.

- (C.8) Pallis, A.A.; Bissias I.A.; Papachristou A.A., Arapi, K. (2015). Going Maritime: Trends in Marine and Maritime education enrolment in Greece. European Conference on Shipping Intermodalism and Ports (ECONSHIP 2015), Chios Greece.
- (C.9) Wang, G.W.Y., Notteboom, T.E. & Pallis A.A., (2014). Incentives in cruise terminal concession contracts. *International Association of Maritime Economists (IAME) Conference, 2014*, Norfolk, US.
- (C.10) Lau, Y-Y; Tam, K-C; Ng, Adolf K.Y.; Pallis A.A., (2014). A study on the site selection process of the Kai Tak cruise terminal in Hong Kong. *International Association of Maritime Economists (IAME) Conference 2014*, Norfolk, US.
- (C.11) Pallis A.A., Farantouris N.E., Katsafouri S-N. & Papachristou A.A. (2013). Port Labour Reform: Challenges to the ratification of ILO Port Labour Conventions in Greece. *International Association of Maritime Economists (IAME) Conference, 2013*, Marseilles, France.
- (C.12) Notteboom T.E. Pallis A.A., de Langen P.W. & Papachristou A.A. (2013). Advances in Port Studies: The contribution of 40 years Maritime Policy & Management. 40th Anniversary Conference of Maritime Policy & Management: Innovation & Future direction of Shipping and Logistics, Seoul, Korea.
- (C.13) Pallis A.A., Bissias I.G.. & Papachristou A.A. (2013). Is there a crisis effect? Sociological and economic trends in marine and maritime education in Greece. *IAME Conference, 2013*, Marseilles, France.
- (C.14) Pallis A.A., Bissias I.G.. & Papachristou A.A. (2013). Trends in marine education in Greece (2009-2013). 4th International Symposium on Maritime Safety, Security & Environmental Protection. Piraeus, Greece, May.
- (C.15) Pallis A.A. (2012). Foreign Direct Investments in Seaports: Lessons from Nigeria. *International Association of Maritime Economists (IAME) Conference, 2012*, Taipei, Taiwan, September.
- (C.16) Vitsounis T.K. and Pallis A.A. (2011). Relationships between port service providers and users: An empirical study. *International Association of Maritime Economists (IAME) Conference, 2011*, Santiago, Chile, October.
- (C.17) Lekakou M.B., Pallis A.A., Vaggelas, G.K., Vitsounis T.K. (2011). Coastal Shipping and island attractiveness: Perspectives from Europe, *IAME Conference, 2011*, Santiago, Chile, October.
- (C.18) Lekakou M.B., Pallis A.A. Vaggelas G.K. (2011). Users speak: Perspectives from Europe, *IAME Conference, 2011*, Santiago, Chile, October.
- (C.19) Brooks M.R., and Pallis A.A. (2011). Issues in Port Policy: A look back to look forward. *46th Annual Canadian Transportation Research Forum (CTRF) Conference*, Gatineau, Canada, June.
- (C.20) Ng A.K.Y., Padilha F. and Pallis A.A. (2011). Institutions, regional and transport development in developing economies: Lessons from Brazilian dry ports, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.21) Pallis A.A., Bissias I. & Papachristou A.A. (2011). She goes maritime: Women in marine and maritime education in Greece, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.22) Vitsounis T.K. and Pallis A.A. (2011). Measuring port users perceived value. European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011, Chios, Greece, June.
- (C.23) Vitsounis T.K. and Pallis A.A. (2011). Rethinking port actors. *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.24) Lekakou M.B., Pallis A.A. Vaggelas G.K. and Vitsounis T.K. (2011). Users speak: coastal Shipping Services and islanders perceptions, *European Conference on Shipping, Intermodalism and Ports-ECONSHIP 2011*, Chios, Greece, June.
- (C.25) Pallis A.A., (2011). Maritime Governance in 2030: A Ports Perspective. *The Ocean, Green Shipping and Sustainable Energy Conference*, Paris, France, April.
- (C.26) Brooks M.R., Schellinck, T. and Pallis A.A. (2011). Port Effectiveness: Users perspectives in North America. *90th Meeting of the Transportation Research Board (TRB)*, Washington DC, USA, January.
- (C.27) Shou C.E. Ng K.Y.A. and Pallis A.A. (2010). Transport node governance in a changing world: The institutional reform of Tianjin Port. *Asian Logistics Round Table 2010*, Antwerp, Belgium, December.
- (C.28) Pallis A.A. (2010). Steering Sustainability? The environmental dimension of the European Port Policy. *International Forum on Shipping, Ports and Airports (IFSPA) 2010*, Chengdu China, October.

- (C.29) Rodrigue, J-P., Notteboom T., Pallis A.A. and Farrell S. (2010). The financialization of the terminal and port industry: Rediscovering risk. *International Association of Maritime Economists (IAME) 2010 Conference*, Lisbon, Portugal, July.
- (C.30) Pallis A.A. and Ng K.Y.A. (2010). Who wants to be a Maritime Economist? Anatomy of Undergraduate Students Profile, Motivations, Expectations. *IAME 2010 Conference*, Lisbon, Portugal, July.
- (C.31) Kasselimi, V., Notteboom T., Pallis A.A. and Farrell S. (2010). Minimum Efficient Scale (MES) of container terminals: methodological approaches and relevance for terminal concession procedures. *IAME 2010 Conference*, Lisbon, Portugal, July
- (C.32) Brooks M.R., Schellinck, T. and Pallis A.A. (2010). Constructs in Port Effectiveness Research. *12th World Conference on Transport Research (WCTR)*, Lisbon, Portugal, July.
- (C.33) Roumboutsos, A. and Pallis A.A. (2010). Risks in Port Concessions: A Contextual Analysis and Allocation Methodology. *12th World Conference on Transport Research (WCTR)*, Lisbon, Portugal, July.
- (C.34) Psaraftis H.N. and Pallis A.A. (2010). Concession of the Piraeus container terminal: Turbulent times and the quest for competitiveness. *IAME 2010 Conference*, Lisbon, Portugal, July
- (C.35) Vitsounis T.K. and Pallis A.A. (2010). Creating Value for Port Users: Port value chains and the role of interdependencies. *IAME 2010 Conference*, Lisbon, Portugal, July.
- (C.36) Brooks M.R., McCalla, R., Pallis A.A., and Van der Lught L. (2009). Cooperation and Coordination in Strategic Port Management: The Case of Atlantic Canada's Ports. *International Association of Maritime Economists (IAME) 2009 Conference*, Copenhagen, Denmark, June.
- (C.37) Lekakou M. Pallis A.A. and Vaggelas, G.K. (2009). Is this a Home-Port? An analysis of the Cruise industry's selection criteria. *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.38) Ng K.Y.A., Koo A. and Pallis A.A. (2009). Professionalization of maritime industries and postgraduate maritime studies: a survey of student perceptions. *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.39) Pallis A.A. and Vitsounis T.K. (2009). Drivers towards Users' Satisfaction in Container Ports – An Exploratory Study. *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.40) Pallis, A.A. Vitsounis T.K., De Langen, P.W. and Notteboom T.E., (2009). A content analysis of published port studies (1997-2008). *IAME 2009 Conference*, Copenhagen, Denmark, June.
- (C.41) Pallis A.A. & Vitsounis T.K. (2009). Key Interactions & Drivers towards Port users Satisfaction. *International Congress: Integrating Maritime Transport in Value Chains*. Montreal, June 2009.
- (C.42) Notteboom T.E., Theys C., Pallis A.A. and De Langen, P.W. (2009). The Economics behind the awarding of terminals in seaports: Economic issues in the pre-bidding phase. *International Forum on Shipping, Ports and Airports (IFSPA) 2009*, Hong Kong, May.
- (C.43) Pallis A.A. (2009). European Ports in the aftermath of the Financial Tsunami. *International Forum on Shipping, Ports and Airports (IFSPA) 2009*, Hong Kong, China, May. **Keynote speech.**
- (C.44) Pallis A.A. and Vitsounis T.K. (2009). Port Performance: Measuring Port Users Perspectives. *WCTRS SIG2 (Maritime and Ports) Conference*, University of Antwerp, May.
- (C.45) Lekakou M.B., Pallis A.A. and Vaggelas, G.K. (2009). The Potential of Piraeus as a Major Mediterranean Cruise Home-Port: A Selection Criteria Analysis. *Proceedings of the 4th International Conference "Contemporary Developments in Tourism, Travel and Hospitality*, Rhodes, Greece, April.
- (C.46) Pallis A.A. and Vitsounis T.K. (2008). An alternative measurement of port performance: Externally generated information and users' satisfaction. *IFSPA 2008*, Hong Kong, China May.
- (C.47) Pallis A.A., Vitsounis T.K. and de Langen P.W. (2008). Port Economics, Policy and Management: Bibliometric and content analysis of published research. *IAME 2008 Conference*, Dalian, China, April.
- (C.48) Pallis A.A., Notteboom T. & de Langen P.W. (2008). Concession agreements, capabilities and market entry. *IAME 2008 Conference*, Dalian, China, April.
- (C.49) Pallis A.A. & Vaggelas G.K. (2008). Port and maritime security: Is there a European approach? *IFSPA 2008*, Hong Kong, China May.
- (C.50) Ng Koi Yu A. & Pallis A.A. (2007). Reforming Port Governance: The Role of Political Culture. *IAME 2007 Conference*, Athens, Greece, July.

- (C.51) Brooks M.R. & Pallis A.A. (2007). Linking Port Performance and Post-Devolution Port Governance Models. *IAME 2007 Conference*, Athens, Greece, July.
- (C.52) Pallis A.A., De Langen P.W. & Vitsounis T.K. (2007). Port Research: Research Networks, Themes and Methods in Port Economics, Management and Policies. *11th World Conference on Transport Research*, Berkley CA, June.
- (C.53) Pallis A.A. and Vaggelas G.K. (2007). Port and Maritime Security: A Critical Analysis of Contemporary EU Policies. *International Symposium of Maritime Safety, Security and Environmental Protection*, Technical National University, Athens, September.
- (C.54) Pallis A.A., Vaggelas G.K. and Vitsounis T.K. (2007). Improving Port Services Competitiveness: Trends, Challenges and Opportunities. *XVII Conference of European Research Network on Services and Space*, Finland, September.
- (C.55) Corres A.J.E. and Pallis A.A. (2007). Flag-State Performance: An Empirical Evaluation. *International Symposium of Maritime Safety, Security and Environmental Protection*, Technical National University, Athens, September.
- (C.56) De Langen P.W. & Pallis A.A. (2006). Entry Barriers in Seaports. *IAME Conference 2006*, Melbourne, Australia, July.
- (C.57) Lambrou M.A., & Pallis A.A. (2006). Enhancing Port Competitiveness via the Enactment of Innovative information technologies. *21st European Conference on Operational Research*. Reykjavik, Iceland, July.
- (C.58) Pallis A.A. & Syriopoulos T. (2006). An Empirical Evaluation of Greek Ports Financial Performance. *European Economics and Finance Society 2006 Conference*, Crete, May 2006.
- (C.59) Pallis A.A. & Tsiotsis S.G.P. (2006). European Parliament, Co-decision and Policy output failures: The Port Services Directive. *3d ECPR Pan-European Conference on EU Politics*. Istanbul, Turkey, September.
- (C.60) Pallis A.A. and Vaggelas G.K. (2006). Benefits from Port Services Provision in Passenger Ports: A Constructive Categorisation. *3d International Conference on Maritime Transport*, (proceedings: pp. 439-449), Barcelona: University of Catalonia, Spain, May.
- (C.61) Pallis A.A. (2005). Adjusting Port Services Provision to Compete: Organisation and Governance Strategies. *International Conference "Managing Global Trends and Challenges in a Turbulent Economy"*, Chios, Greece, October.
- (C.62) Pallis A.A. (2005). Interests Representation in the EU: Lessons from the maritime case. *35th Annual Conference of the University Association of Contemporary European Studies*, Zagreb, Croatia, September.
- (C.63) Pallis A.A. & Vaggelas G.K. (2005). Methods for measuring public and private benefits from port services provision: a comparative study. *IAME 2005 Conference*, Limassol, Cyprus, June.
- (C.64) De Langen P.W. & Pallis A.A. (2005). Analysis of the benefits of intra-port competition. Proceedings of the *IAME 2005 Conference*, Limassol, Cyprus, June.
- (C.65) Lambrou M.A., Nikitakos N. & Pallis A.A. (2005). Pervasive Shipping and Port Services. Proceedings of *The Korea Internet e-Commerce Association International Conference 2005 on 'Trade Investment, Logistics and E-Biz* (proceedings: pp. 347-356), Gunsan, Korea, November.
- (C.66) Lekakou M.B., Özer D. & Pallis A.A. (2005). *Coastal Shipping between Greece and Turkey: Towards Sustainable Tourism?*. *International Congress on Maritime Tourism*, (proceedings: pp. 176-186), Cezme, Turkey, November.
- (C.67) Lambrou M.A., Nikitakos N. & Pallis A.A. (2004). Advanced Information and Communication Technologies in support of Ports Integration in Logistics Systems. *International Conference on Logistics 2004* (proceedings: pp. 189-198), Izmir, Turkey, December.
- (C.68) Pallis A.A. & Vaggelas G.K. (2004). Would the adoption of the EU 'Port Services' Directive benefit Greek Ports? A view from within. *IAME 2004 Conference* (proceedings: pp. 313-327), Izmir, Turkey, June.
- (C.69) Lekakou M.B., Pallis A.A. & Papadopoulou M.N. (2004). Plain Cruising? The State of the Cruise industry in Greece and EU Policy Developments. *IAME 2004 Conference* (proceedings: pp. 346-361), Izmir, Turkey, June.

- (C.70) Chlomoudis, C.I. & Pallis A.A. (2004). Port Governance and the Smart Port Authority: Key issues for the Reinforcement of Quality Services in European Ports. *10th World Conference on Transport Research* (proceedings: CD-Rom format), Istanbul, Turkey, June.
- (C.71) Lambrou M.A. & Pallis A.A. (2004). One-Stop Electronic Service Provision: A Framework Applied to the Port Industry. Proceedings of the *4th International Congress on Maritime Technological Innovations and Research* (proceedings: pp. 393-404), Barcelona: Technical University of Catalonia, Spain, October.
- (C.72) Pallis A.A. (2003). Strategies to enhance Mediterranean EU Ports Competitiveness. *2nd International Conference on Maritime Transport and Maritime History* (proceedings: pp. 107-120), Barcelona: Technical University of Catalonia, Spain, November 2003.
- (C.73) Pallis A.A. (2002). Merits of Neoinstitutionalist Perspectives in understanding sectoral EU policies: The common EU maritime safety policy. *32nd Annual Conference of the University Association of Contemporary European Studies*, Belfast, N. Ireland, September 2002.
- (C.74) Pallis A.A. (2001). Economic Environment, Policy actors, and the Progress of the Common EU Policy on Safe Seas. *2nd International Conference on Safety of Maritime Transport* (proceedings in CD-Rom format), Chios, Greece, April 2001.
- (C.75) Chlomoudis, C. I., Karalis, V.A. & Pallis A.A. (2001). Do ports enter into new Worlds of production? Organisational Adjustments to offer the new port product. *9th World Conference on Transport Research* (proceedings in CD-Rom format), Seoul, Korea, July 2001.
- (C.76) Pallis A.A. (2000). Is Sustainable Mobility Feasible? On Transport Infrastructure and the Shortcomings of Investment Policies in Greece. *EXPO 2000 "Shaping the Future Conference* (proceedings in CD-Rom format), Hanover, Germany, June 2000.
- (C.77) Chlomoudis, C.I. & Pallis A.A. (2000). Services in Commercial Ports: On the need to overcome in practice the "Public Utility - Private Good" Dilemma. *International Association of Maritime Economists 2000 Conference* (proceedings: CD-Rom format), Naples, Italy, June 2000.
- (C.78) Chlomoudis, C.I. & Pallis A.A. (1999). Adjusting Port Management and Organisation to New Technologies. *Conference on Decision Science and Info Systems: Integrating Technology and Human Decisions*, (proceedings: pp. 1205-1208), Athens, Greece, June 1999.
- (C.79) Chlomoudis, C.I. Lambridis C. & Pallis A.A. (1999). Does the Practice Respond to the Rhetoric? On the Contribution of the Contemporary EU Investment Policies in Transport Infrastructure to a Sustainable Future. *1999 European Transport Conference* (proceedings: pp. 1-12), Cambridge UK, September 1999.
- (C.80) Chlomoudis, C.I. & Pallis A.A. (1998). Ports, Flexible Specialisation, and Employment Patterns. *8th World Conference on Transport Research* (proceedings in CD-Rom format), Antwerp, Belgium, July 1998.
- (C.81) Pallis A.A. (1996). EU-proposals to Improve Port Infrastructure and Efficiency and the Industry's Perceptions. *24th European Transport Forum*, (proceedings: pp. 1-12), London, September 1996.
- (C.82) Chlomoudis, C.I. & Pallis A.A. (1996). Investment policies in ports' infrastructure in the perspective of the European shortsea shipping networks: The Case of Greece. In: Peeters, C. and Wergeland, T. (Eds) (1997), *European Shortsea Shipping: Proceedings of the 3d Roundtable on Shortsea Shipping*, pp. 315-335, Delft: Delft University Press, Bergen.
- (C.83) Chlomoudis, C.I. & Pallis A.A. (1996). The Distribution of the Investments in Transport Infrastructure as an Influence on the Balanced and Rational Development of the Transport Modes. *3d Euro-Conference of the Network for European Communication and Transport Activities Research*, Mons, Belgium, June, 1996.

National Conferences (Full Text Review)

- (NC.1) Pallis A.A. and Tsiotsis G.S.P. (2009). Strategies of organised maritime interests: The environmental dimension of the European Port Policy. *2nd Conference on Environmental Policy and Management*, Mytilini, Greece, May.
- (NC.2) Pallis A.A. and Tsiotsis G.S.P. (2007). Environmental dimension of the European Port Policy. Proceedings of the *Conference "Environmental and Maritime Transport: Searching a Sustainable Future Chios, Greece April 2007*, pp. 295-398, Athens: Sideris.

- (NC.3) Pallis A.A. and Vaggelas G.K. (2006). Optimal Public/Private Interface in Port Services Provision. Proceedings of the 3^d *International Conference "Transport Research in Greece, Conference, Thessalonica*.
- (NC.4) Pallis A.A. and Vaggelas G.K. (2006). Passenger Ports: Analysis of a Multidimensional Service System (in Greek). Proceedings of the 2nd *National Conference of the Hellenic Association of Systemic Studies*, Chios, May.
- (NC.5) Chlomoudis, C.I., Lambridis, C., and Pallis A.A. (2000). Trends and Dynamics of the Investments in Port Infrastructure and Transport Traffic in Greece" (in Greek). Proceedings of the 2nd *Panhellenic Conference on Port Projects*. Athens, Greece, May.

International Conference Papers (Abstract Review)

- (N.1) Pallis A.A., & Vaggelas A.A. (2015). Beyond productivity: Typology of criteria to understand container port performance, SNAME, Athens, Greece, May.
- (N.2) Pallis A.A., & Papachristou A.A. (2015). Waste reception facilities in Cruise Ports: The case of the Med. SNAME, Athens, Greece, May.
- (N.3) Pallis A.A., Lekakou, B.M., Papachristou A.A., & Stefanidaki E. (2014). Costanza Port: Serving the city and the national economy in post-1989 times. 2nd Conference of the Black Sea Project. Ovidius University, Constanta, Romania, May.
- (N.4) Pallis A.A. and Papachristou A.A. (2014). Waste reception facilities in Cruise Ports: The case of the Med. [DEVPORT Conference](#). Le Havre, France, June.
- (N.5) Wang G. and Pallis A.A. (2014). Incentives approaches to concession agreements. [DEVPORT Conference](#). Le Havre, France, June.
- (N.6) Pallis A.A. (2011). Deepening or Widening? The adjustment challenge for sectoral EU policies: Lessons for the European Port Policy. International Meeting of the Hellenic University Association for European Studies (EPEES), Mitilini, Greece, June.
- (N.7) Pallis A.A. & Vitsounis T.K. (2009). Key Interactions & Drivers towards Port users Satisfaction. *International Congress: Integrating Maritime Transport in Value Chains*. Montreal, June 2009.
- (N.8) Pallis A.A. & Verhoeven P. (2007). *Does the EU Port Policy strategy encompass 'proximity'?* Proceedings of the *Ports in Proximity Congress*, (CD-Rom format) Antwerp/ Wilemstaad/Rotterdam, December 2007.
- (N.9) Ng K.Y.A. & Pallis A.A. (2007). Differentiation of Port Strategies in addressing Proximity: The Impact of Port Culture. Proceedings of the *Ports in Proximity Congress*, (CD-Rom format) Antwerp/Wilemstaad/Rotterdam, December 2007.
- (N.10) Pallis A.A. and Tsiotsis S.G.P. (2006). Themes of the European Port Policy: Ongoing and Forthcoming Initiatives. 2nd International Conference on EU-East and South Asia Trade, Investment, Logistics and E-Business, Chios, October 2006.
- (N.11) Lagoudis I.N., Lekakou M.B., Pallis A.A., Thanopoulou H.A. (2006). Coastal Shipping Services in the Aegean Sea: Can Passengers get Satisfaction? 2nd International Conference on EU-East and South Asia Trade, Investment, Logistics and E-Business, Chios, October 2006.
- (N.12) Pallis A.A. and Tsiotsis S.G.P. (2006). Maritime Interest Groups and the Failure of the EU Port Services Directive. Proceedings of the *International Shipping Conference 'Shipping in the era of Social Responsibility'* (CD-Rom format) Cephalonia, September 2006.
- (N.13) Corres A.J.E. and Pallis A.A. (2006). Ethical vs. Customary Codes in Shipping. Proceedings of the *International Shipping Conference 'Shipping in the era of Social Responsibility'* (CD-Rom format) Cephalonia, September 2006.
- (N.14) Pallis A.A. (2004). Institutional Dynamism in a changing Economic Context: The Establishment of the EU Maritime Safety Policy. 2nd *International Conference on European and International Political Economic Affairs*, Athens, 2004.
- (N.15) Chlomoudis, C.I. and Pallis A.A. (2004). The EU Port Policy in a Historical Perspective". Proceedings of the 4th *International Conference of Maritime History* (CD-Rom). Corfu, 2004.
- (N.16) Chlomoudis, C.I. and Pallis A.A. (2002). European Union Port Policy: The Movement Towards a Long-Term Strategy". 2nd *International Maritime Conference, on Geopolitics of the Sea*. Chios, 2002.

- (N.17) Chlomoudis C.I. and Pallis A.A. (2002). Essential Adjustments for the Efficient Operation of the Mediterranean Ports". *International Conference on Seaports in the Mediterranean Sea*, Chios, 2002.
- (N.18) Pallis A.A. (2002). The Common EU Maritime Policy in a Historical Perspective". *2nd International Conference of Maritime History*. Chios, 2002
- (N.19) Chlomoudis, C.I., Karalis, V.A and Pallis A.A. (2000). Transition to a new reality: Theorising the Organisational Restructuring of Port. *Special Interest Group on Port and Maritime Transport International Meeting*, Genoa, 2000.
- (N.20) Pallis A.A. (1996). The Common EU Maritime Transport Policy: An Analysis of the Economic and Political Factors influencing the EU Policy Outcome of the Post-Maastricht Era. *23rd Conference of the UK Academy of International Business*. Birmingham, March 1996.

Working Paper Series

- (IR.1) Brooks, M.R., McCalla, R., Pallis A.A. and van der Lugt L. (2009), *Coordination and Cooperation in Strategic Port Management: The Case of Atlantic Canada's Ports*. Halifax: Dalhousie University Atlantic Gateway Research Initiative, Working Paper No 1. Halifax, Canada, http://citt.management.dal.ca/Atlantic_Gateway/.
- (IR.2) Adams, M., Pallis A.A. and Wakeman Thomas (2009), *Environmental Issues in Port Competition along the Eastern Seaboard*, Halifax: Dalhousie University Atlantic Gateway Research Initiative, Working Paper No 7, Halifax, Canada. http://citt.management.dal.ca/Atlantic_Gateway/.

Reports-Business Intelligence

- (RE.1) Vagellas G.K. and Pallis A.A. (2016). GREPORT 2016: Report on Greek Ports, Piraeus: P&S Advisory.
- (RE.2) Pallis A.A., Arapi K. and Papachristou A.A. (2016). Cruise Activities in MedCruise Ports: Statistics 2015. Piraeus: MedCruise
- (RE.3) Pallis A.A., Arapi K. and Papachristou A.A. (2015). Cruise Activities in MedCruise Ports: Statistics 2014. Piraeus: MedCruise
- (RE.4) Pallis A.A., Arapi K. and Papachristou A.A. (2014). Cruise Activities in MedCruise Ports: Statistics 2013. Piraeus: MedCruise.

Scientific Newsletters – Workshops

- (W.1) Pallis A.A. and J-P. Rodrigue (2013). What about cruise ports? A research agenda. *11th Workshop of the Port Performance Research Network (PPRN)*, Chinese Maritime Research Institute, Marseille France, July.
- (W.2) Pallis A.A. (2012). Expanding the culture and content of port performance measurement. *10th Workshop of the Port Performance Research Network (PPRN)*, Chinese Maritime Research Institute, Taipei, Taiwan, September.
- (W.3) Pallis A.A. and Vaggelas G.K. (2011). P4s (Public Private Partnerships in Ports): A Research Agenda. *Symposium "Public Private Partnerships in Transport: Trends & Theory Research Roadmap"*, Lisbon, 12-13 January 2011.
- (W.4) Pallis, T., (2010). The Changing Landscape of Port Finance: Lessons from the 2000s & Scenarios for 2030. *The CEMTPP Marine Transportation Lecture*, Columbia University New York, USA.
- (W.5) Pallis A.A. (2010). Port & Port-related Labour: Challenges ahead. *European Seaport Organisation (ESPO) 2010 Conference*, Finland.
- (W.6) Ng, K.Y.A., Pallis, T., (2010). Institutional Frameworks, Political Economy and the Port Sector. 8th Port Performance Research Network workshop, Lisbon, Portugal.
- (W.7) Notteboom T.E. and Pallis A.A. (2009). Port Concessions: Towards a Research Agenda. *7th Workshop of the Port Performance Research Network*, CMP, Copenhagen, Denmark.
- (W.8) Pallis A.A. & Ng, Adolf K.Y. (2009). Institutional Frameworks, Political Culture and Port Governance. *7th Workshop of the Port Performance Research Network*, CMP, Copenhagen, Denmark.
- (W.9) Pallis A.A. (2009). European Ports in the aftermath of the Financial Tsunami. Keynote speech at the *International Forum on Shipping, Ports and Airports (IFSPA) 2009*, Hong Kong, China.
- (W.10) Pallis A.A. (2008). Will Environmental Requirements Change the Transportation Landscape? *A Summer Institute on the Atlantic Gateway*, Halifax NS.

- (W.11) Pallis A.A. (2008). Linking port governance and port performance. *European Seaport Organisation (ESPO) 2008 Conference*, Hamburg.
- (W.12) Brooks Mary R. and Pallis A.A. (2007). Expanded range of port governance typologies and port performance. *6th Workshop of the Port Performance Research Network*, Athens.
- (W.13) Pallis A.A. (2007). Port Governance Developments: Greece. *6th Workshop of the Port Performance Research Network*, Athens.
- (W.14) Pallis A.A. (2006). Vertical and horizontal integration in the port industry: towards terminal networks? The Institute of Transport and Maritime Affairs (ITMMA), *Maritime and Port Symposium 2006*. University of Antwerp, October.
- (W.15) Lambrou Maria A. and Pallis A.A. (2006). ICT risk assessment models and their application to port security. *International Workshop on Risk Management in Port Operations and Logistics*, Imperial College, London UK, September.
- (W.16) Pallis A.A. (2005). Levels of Port Governance: Tensions between supranational, national, local and corporate policies in Europe. *5th Workshop of the Port Performance Research Network*, Limassol.
- (W.17) Pallis A.A. (2004). Port Governance in Greece: Towards a Matching Framework approach. *4th Workshop of the Port Performance Research Network*, Izmir.
- (W.18) Pallis A.A. (1999). Policy Actors and Policy Europeanization: The Common Maritime Policy in the 1990s-Neoinstitutionalism. *ELIR (European Level Interests Representation) Research Group Newsletter*, 5 (1).

Invited Presentations

- (P.1) (2015). 'Relations between the Port and the City', Keynote Speech at the "Piraeus: Port-City" Seminar, Organised by the University of Piraeus, Piraeus, Greece, December, 2015.
- (P.2) (2015). Prospects of Greek Cruising. Keynote Speech at the Greek Cruise Union Congress at 2nd Greek Tourism Expo 2015, December 2015.
- (P.3) (2015). Maritime Logistics. Keynote Speech at the 19th Panhellenic conference of Logistics, Athens, November 2015.
- (P.4) (2015). Developing Cruise Ports in the Med. Keynote Speech at the First Pan-Hellenic Conference on Port Works
- (P.5) (2015). Prospects of Cruising. Keynote Speech at Annual Conference of the International Association of Maritime Economists, Kuala Lumpur, Malaysia, August 2015.
- (P.6) (2014). Greek ports system: The need to reform, International Seminar of Maritime Law, on «Institutional Framework of Greek Ports», Piraeus, Hellenic Association of Greek Ports and Institute of Maritime Law.
- (P.7) (2013). Challenges to port restructuring: Lesson to be learnt from the Greek case, Irish Ports Association 2013 Conference, Dublin, September.
- (P.8) (2013). Port-Cities: The way forward. OECD Conference on Port-Cities, Rotterdam, September.
- (P.9) (2013). Cruise Ports and Cruise: An opportunity to benefit the Greek Economy. European Maritime Week 2013, Athens, University of Piraeus, May.
- (P.10) (2012). Ports are Logistics interfaces: (de)Regulatory Challenges. 1st European Maritime Transport Regulation Forum, Florence, November.
- (P.11) (2012). Re-juvenating Greece's competitiveness & growth through investment: the privatisation scheme. The Economist 16th Roundtable with the Government of Greece: Transforming uncertainty into stability, wisdom and growth.
- (P.12) (2012). The efficient port city. 13th World Conference on Ports and Cities, International Association of Port Cities (AIVP), Nantes, France, June
- (P.13) (2012). Intra-port competition: Policies to serve port users efficiently and effectively. IAPH Mid-term Conference, Jerusalem, May.
- (P.14) (2012). Privatisation of Greek Ports. European Sea Port Organisation (ESPO), 2012 Conference, Sopot, Poland, May.
- (P.15) (2011). Greek Port Policy: Facing the Challenges, 10th Maritime Conference Navigator, Athens, Greece, November.

- (P.16) (2011). Issues on Port Competition: Contestability, Intra-port competition and Entry barriers. Symposium on Liberalization, Competition & Competition Law in the Transportation Sector- Izmir, Turkey, October.
- (P.17) (2011). European Port Policy: Facilitating Port Competitiveness. *Ports & Hubs Symposium, Athens, Greece, April.*
- (P.18) (2011). Integrating Seaports in Combined Transport Systems. *Green Development and Combined Transport Conference* (with Vaggelas G.K. and Vitsounis, T.K.) Athens, Greece, April.
- (P.19) (2010). She goes maritime: Women in marine and maritime education in Greece (with Bissias I.G.). *30th International WISTA Conference, Athens, Greece, October.*
- (P.20) (2010). European policies for port services: Liberalisation & competition. *Port Law and Port Policy Forum, Thessaloniki, May.*
- (P.21) Maritime Tourism in the Aegean Sea, *VII Congress of the European Association of Municipalities with Marinas and Leisure Harbors* (with Lekakou M.B.) (2010). St. Nicolas, Crete, May .
- (P.22) (2009) Enhancing Med Port Competitiveness via Cooperation and Coordination. *“Mediterranean ports: present and future challenges: how to improve the competitiveness of Mediterranean ports? The contribution of develop MED” Conference,* (with Vaggelas G.K.) Athens: Hellenic Small Islands Network, December.
- (P.23) (2009). Ports as a financial playground. *Port Finance International,* Department of Trade and Industry, London, October.
- (P.24) (2009). Environmental Issues in Port Competitiveness. *Atlantic Gateway Initiative Conference,* Halifax, Canada, October.
- (P.25) (2009). Integrating Ports in Supply Chains: Implications of the economic crisis. *Vth International Istanbul Procurement. Logistics and Supply Chain Management Summit.* Istanbul Turkey, October.
- (P.26) (2009). Greek Ports on the Periphery: Strategic port management and its (neglected) potential. *International Conference on Applied Business and Economics.* Kavala, Greece, October.
- (P.27) (2009). Environmental Issues and Port Competitiveness. *Atlantic Gateway Initiative Conference.* Halifax, Canada, October.
- (P.28) (2009). Visions for Port Infrastructure: Implications of the Crisis. *10th Turkish Transportation Forum,* Istanbul, Turkey. September.
- (P.29) (2009). Port Development in Europe: Trends and Policies. *The ODU Maritime Institute Speaker Series at Nauticus, Nauticus Maritime National Centre,* Norfolk, Virginia, US, March.
- (P.30) (2008), Greek Ports: Scientific challenges and recent developments. *Hellenic Association of Maritime Economists,* University of Piraeus, March.
- (P.31) (2007). European Ports' Policies and their Efforts to Achieve Greener Ports. *Green Port Seminar,* Canada: Port of Halifax, NS, June.
- (P.32) (2007). Linking Port Performance and Post-Devolution Port Governance Models. *Faculty of Management Research Day,* (with Brooks M.R.) *Dalhousie University,* June.
- (P.33) (2007). The Governance of the EU Maritime Policy: A Critical approach of the Green Paper Proposals. *International Shipping Management Forum 2007,* (with Lekakou M. & Tsiotsis S.) Piraeus, May.
- (P.34) (2007). Has the outcome of the Greek port reform been Positive? A Financial Evaluation. *International Shipping Management Forum 2007,* (with Syriopoulos T.) Piraeus, May.
- (P.35) (2006). European maritime security Policies. *Maritime Security Forum 2006,* Piraeus, Greece, October.
- (P.36) (2005). The Cost of the ISPS Code. *Maritime Security Forum 2005: ISPS Code,* Piraeus, Greece, May.
- (P.37) (2005). Contribution of Ports in Local Development. *3^o Development Conference of Dodecanese. Prefecture of Dodecanese,* May.
- (P.38) (2005). Port Infrastructure and coastal Shipping. *First Research Forum on Coastal Shipping,* Chios. Greece, May.
- (P.39) (2005). The Smart Port Authority. *Public Lecture in the context of the Jean Monnet Action in European Port Policy,* University of Piraeus, March, Greece.
- (P.40) (2003). Planning transport system for improving island-mainland connections». Conference “Policy for the islands of the European Union”, Union of Local Councils of Dodecanisa, Rhodes, May.

(P.41) (2001). Restructuring the port industry to improve transport systems in Europe. Public Lecture, University of the Aegean, February.

PhD Thesis / Postgraduate Dissertation

(Th. 1) *The EU Maritime Transport Policy in the 1990s: Economic Environment, Policy Actors, and the Common Policies on Safe Seas and Shortsea Shipping*. PhD Thesis registered at the University of Bath, UK, 1998, BLLD DXN 017048.

(Th. 1) *An Assessment of the Progress towards a Common Maritime Safety and Pollution Prevention Policy*. M.A. Dissertation registered at the University of Exeter, UK, 1993.

Specialized Press articles

- Several articles/interviews in daily and specialised press including: *International Cruise & Ferry Review, Lloyd's List, Port Technology International, Indian Ports and Infrastructure Review Magazine, Naftika Chronika, Proto Thema, Naftemporiki, Port.thess, Ependitis, Marinews, Economic Outlook, Kathimerini, Aggelioforos, Kerdos, Avgi, Portnet, Gibraltar Shipping, International Cruise and Ferry Review, etc...*

Esteem Indicators

Citations in the international literature

Total of Citations:	1.590
H-index	24
I10-index	41
<i>Scholar Google citation Index (1.6.2016)</i>	

Invitations by Intergovernmental Organisations

- European Commission, Expert Group on Skills and Careers in the Blue Economy, 2015.
- OECD Round-Table on Container Port Development, 2013.
- OECD Conference on Global Port-Cities, 2013.
- UNCTAD, Round-Table 2011, on best privatization practices for seaports.
- UNCTAD Round-Table on maritime transport strategies for small island countries strategies, 2014.
- Committee of the Regions, Round-Table 2013
- Economics and Social Committee, Round-Table 2013.
- Organisation for the Economic Cooperation and Development (OECD), Round-Table on Seaport Competition and Hinterland Connection, 2008.
- Organisation for the Economic Cooperation and Development (OECD), Round-Table on Security, risk perception and cost-benefit analysis, Paris, November 2008.
- European Sea Port Organisation (ESPO). Invited speaker at annual conferences since 2008.
- European Sea Port Organisation (ESPO). Invited Expert, Governance Committee and Economic and Statistics Committee, various meetings.

Member of Editorial Boards (Journals)

- Maritime Economics and Logistics (ISI Impact Factor)
- International Journal of Shipping and Transport Logistics (ISI Impact Factor)
- Journal of Shipping and Trade

Invited Guest Editor / Scholarly Journals

1. Port Governance, *Research in Transportation Business and Management*, 2016
2. Current challenges in Shipping, *Maritime Economics and Logistics*, 2015
3. Cruises and Cruise Ports, *Research in Transportation Business and Management*, 2014.
4. Advances in Shipping and Ports, *International Journal of Shipping and Transport Logistics*, 2013

5. Port Performance and Strategy, *Research in Transportation Business and Management*, 2013
6. Institutionalism and ports, *Journal of Transport Geography*, 2012
7. Concessions of port terminals, *Maritime Policy and Management*, 2012.
8. Maritime Transport: The Greek Paradigm, *Research in Transportation Economics*, 2007

Reviewer (Journals)

- International Journal of Transport Economics
- International Journal of Shipping, Transport Logistics
- Transportation Research E: Logistics & Transportation
- Transportation Research A: Policy & Practice
- Global Environmental Politics
- Journal of Common Market Studies
- Transportation
- European Transport
- Transportation Journal
- Transportmetrica
- Transportation
- International Journal of Logistics
- Journal of Transport & Shipping
- Maritime Policy & Management
- Transport Policy
- Transport Reviews
- Geoforum
- Growth and Change
- Research in Transportation Economics
- Civil Engineering
- WMU Journal of Maritime Affairs
- Netnomics
- Lloyd's of London Press.
- African Journal of Business Management
- Current Politics and Economics of Europe
- Journal of Coastal Research

Membership of Scientific Associations

- International Association of Maritime Economists (2003-), Council member (2008-10; 2010-12; 2012-14); Secretary (2014-2019)
- Hellenic Association of Maritime Economists (2006-); Secretary General (2006-10); President (2010-14)
- Port Performance Research Network (2003 -)
- University Association for Contemporary European Studies- UACES (2001-).
- European Level Interests Representation Research Group (1997-).
- Special Interest Group on Ports & Maritime Transport, World Transport Research Society (1998-)
- Association for European Transport (AET) (1998-).
- Network for Communication and Transport Activities Research (1995 - 1999).
- European Research Institute, University of Bath, UK (1994-1998).
- Hellenic Centre of European Studies (1993 – 1995).
- Economic Chamber of Greece (1993 -).

Languages

- **Greek:** Mother tongue;
- **English:** Fluently;
- **French:** Passive.
- **Spanish:** Passive

Thanos Pallis
July 16