

### The French port system: Forty years of port governance reforms

Author(s): L. Fedi, P. Cariou & J. Monios

This chapter had been included in the book: Regulation and Finance in the Port Industry, Editors: Claudio Ferrari, Hercules Haralambides, Sergio Prete, Alessio Tei 2022, pp. 187-210, Palgrave Macmillan

This is a pdf file of an unedited manuscript that, in a modified form, has been accepted for publication or has already been published. For convenience of the visitors of this site, an early version of the manuscript provided. All legal disclaimers that apply to the journal pertain.

Please site this article as: Fedi, L., Cariou, P., & Monios, J. (2022). The French Port System: Forty Years of Port Governance Reforms. In: Regulation and Finance in the Port Industry, Editors: Claudio Ferrari, Hercules Haralambides, Sergio Prete, Alessio Tei, Palgrave Macmillan.

This article was uploaded to <u>PortEconomics.eu</u> On: 22/04/2022

Porteconomics.eu is a non-profit, web-based initiative aiming to advance knowledge exchange on seaport studies. Developed by researchers affiliated to various academic institutions throughout Europe, it provides freely accessible research, education and network-building material on critical issues of port economics, management and policies



### 12

# The French Port System: Forty Years of Port Governance Reforms

Laurent Fedi, Pierre Cariou, and Jason Monios

Until the beginning of the twenty-first century, the French port system was characterised by the dominance of the 'tool port' model (Brooks & Pallis, 2012; World Bank, 2013). The concepts of 'public port service' and related 'general interest' have shaped the development of French ports for decades. Compared to other European seaports, the key changes in the French port system occurred later and were undertaken in a fragmented way. Successive law reforms have been adopted with the aim to modernise the status of French seaports facing stronger competition and

L. Fedi (⋈) · P. Cariou · J. Monios Kedge Business School, Marseille, France

e-mail: laurent.fedi@kedgebs.com

P. Cariou

e-mail: pierre.cariou@kedgebs.com

J. Monios

e-mail: jason.monios@kedgebs.com

market share erosion, notably in the container segment (Cariou et al., 2014; Court of Auditors, 2006; Lacoste & Douet, 2013). In 2008, a significant port reform was announced and came into force in 2011 after tough negotiations characterised by numerous strikes and lockouts (Fedi & Rézenthel, 2011). The 'landlord port' model has finally been introduced for major metropolitan commercial seaports (so-called 'Grands Ports Maritimes'—GPMs), which remain state-owned public bodies like the majority of European seaports (ESPO, 2016). Following a clear trend of devolution (Debrie et al., 2017), all other French commercial seaports and fishing ports have been under local administration, mostly Regions and Departments, since January 2007 (Debrie & Lavaud-Letilleul, 2010).

### **The French Port System Description**

France represents the second largest maritime domain after the United States of America, with 11 million square kilometres. Thanks to the Overseas Departments, France has a large number of ports from the Indian Ocean to South America, passing through the Caribbean. The entire maritime activity (fleet, ports, fisheries, naval industry, shipyard, research and tourism excluded) represents more than 336,000 direct jobs in the local basins (French Maritime Cluster, 2018) and industrial activities employ more than 90,000 people. The turnover of French seaports was € 830 million in 2016 and commercial seaports (Table 12.1) are divided into three main categories:

- the 'decentralised ports'
- the 'autonomous ports'
- the 'major maritime ports' ('grands ports maritimes' GPMs in French).

	,		
Category	Decentralised ports	Autonomous ports	Major ports (GPM)
Main regulations	1983, 2002, 2004, 2015	1965, 1994, 1999	2008, 2012, 2016
Number	500	2	11
Status	Public body	Public body	Public body
Ownership and control	Local authorities: Regions, Departments, Agglomeration Communities, CCI	French state	French state

Table 12.1 Typology of the French seaports

Source Adapted from Cariou et al. (2014)

Table 12.2 French port traffics in million tonnes

						AAGR 2000–2017
	2000	2005	2010	2015	2017	(%)
European Union (EU15) <sup>a</sup>	3,012,086	3,433,446	3,358,165	3,500,521	3,607,446	1.1
France	325,789	341,470	316,137	297,880	302,840	-0.4
Marseille	91,279	93,308	82,427	77,479	75,617	-1.1
Le Havre	63,885	70,801	65,946	62,946	66,104	0.2
Dunkirk	44,318	48,503	36,309	36,906	39,085	-0.7
Nantes Saint- Nazaire	31,263	34,043	30,582	24,878	29,307	-0.4
Others	95,044	94,815	100,873	95,671	92,727	-0.1

<sup>&</sup>lt;sup>a</sup>Belgium; Denmark; Germany; Ireland; Greece; Spain, France; Croatia; Italy; Netherlands; Portugal; Finland; Sweden, United Kingdom; Iceland Source Eurostat (2019)—https://ec.europa.eu/eurostat/data/database

The *decentralised ports* represent more than 500 small trading and fishing ports. As public entities, these ports are devolved to local government<sup>1</sup> such as Municipalities, Regions, Departments and Chambers of Commerce and Industry (CCI). Taking into account their modest traffic, usually less than five million tonnes per year except for the port of Calais,

<sup>&</sup>lt;sup>1</sup> The French administrative organisation is divided between the central government and local governments or authorities that are the Regions, Departments and Muncipalities respectively. They have specific competencies and port management especially.

they are considered secondary ports. On the other hand, the autonomous ports and the major maritime ports (GPMs) represent the largest French ports handling more than five million tonnes a year. As public bodies, they belong to the French State and are directly monitored by the central administration. Only two inland river ports, Paris and Strasburg, belong to the autonomous port taxonomy implemented by the Law no. 65-491 (JORF, 1965). Prior to the latest reform in 2008, large French ports were operated under this framework that set up the tool port regime. It means that the port authority is involved in commercial operations at the same time as traditional port authority activities (e.g. safety and security). In addition, there are seven metropolitan GPMs: Marseille-Fos, La Rochelle, Le Havre, Nantes Saint-Nazaire, Bordeaux, Dunkirk and Rouen. In 2016, these ports represented more than 74% of the French ports' total volume. Four overseas major maritime ports are also operational: Guadeloupe, Guyanne, Martinique and Port Réunion. In 2017, 365 million tonnes were handled by French ports (Ministry of Ecological Transition, 2020).

One of the key advantages of French seaports is very good nautical accessibility, allowing them to welcome the largest containerships (20,000 TEUs) in particular in Le Havre, Dunkirk and Marseille, very large crude carriers (400,000 GRT) notably in Nantes Saint-Nazaire, and Marseille, which is the third busiest European oil terminal, handling large LNG tankers and the biggest cruise ships (Ports de France, 2016). In addition, numerous ports<sup>2</sup> benefit from efficient port community systems (PCS) connecting internal and external port stakeholders (Fedi et al., 2019; Mahé des Portes, 2013). Moreover, 26 French ports are identified as Trans-European Transport Network (TEN-T) ports, some of them positioned within TEN-T Corridors (EU Commission, 2014) and the Belt and Road Initiative (BRI) (Port of Marseille, 2018). Lastly, France provides a central system of large maritime ports in Europe with good connection to the major routes, motorways, railways and inland waterways (Seine and Rhône).

<sup>&</sup>lt;sup>2</sup> Le Havre, Marseille-Fos, Dunkirk, Fecamp, Bordeaux, Nantes, Caen, La Rochelle, Lorient, Saint-Malo, Sète. Two French leading providers of cargo community system are established in France: MGI in Marseille https://www.mgi-ci5.com/en/ and SOGET in Le Havre: http://www.soget.fr/en/solutions.html.

Idble	12.5 Q	adility of p	ort illiastructu	ic vvolid i	conomic roi	uiii Tuiik	iiig
	EU	France	Netherlands	Belgium	Germany	Spain	Italy
2007	4.82	5.87	6.7	6.4	6.5	5.3	3.1
2017	4.86	5.10	6.8	6.1	5.5	5.5	4.4

Table 12.3 Quality of port infrastructure—World Economic Forum ranking

Source World Economic Forum (2019)—https://data.worldbank.org/indicator/IQ. WEF.PORT.XQ?year\_high\_desc=true

Despite these key advantages, the analysis of the long-term evolution of French port traffic (Table 12.1) depicts a declining trend, with an Average Annual Growth Rate of -0.4% against 1.1% for EU 15 countries from 2000 to 2017. France handles less than 10% of EU 15 port traffic, and within France, Le Havre and Marseille account for approximately 50% of total French traffic.

The World Economic Forum (WEF) survey on the Quality of Port Infrastructure (from one for underdeveloped to seven for well-developed and efficient) at the country level provides another basis of evaluation (Table 12.3). In 2007, the WEF index that measures business executives' perception of their country's port facilities was 5.87, France being number ten in the World Ranking and number seven in Europe. In 2017, France was number 28 in the world and 14 in Europe with an index of 5.1 out of seven.

## The French Port Regulation and Planning Tools

The current French model of port governance is based on successive reforms that have been initiated in the last century as summarised in Table 12.4. As regards secondary ports, two regulations in 1983 (JORF, 1983a, 1983b) started the transfer of competences from the State to Departments (for trading and fishing ports) and to Municipalities (for marinas). The Law of 13 August 2004 relating to the responsibilities of local authorities (JORF, 2004a) transferred the 18 ports of 'national interest' representing 20% of goods traffic and 80% of passenger traffic to local authorities and their groupings. The ownership and management of these ports (development strategy, investment, maintenance,

r
ne
ě
ğ
man
<b>+</b>
pod
ab
se
k on seaport
ž
amewor
Š
Ĕ
fra
egal
_
'n
ē
he F
ᆍ
ot
SU
₫
difications
≝
U
Ë
ķ
SSi
ce
ŠČ
_⊆
na
The ma
<u>P</u>
12.4

lable 12.4 The main s	lable 12.4 The main successive modifications of the French legal framework on seaport management	of the French legal frame	ework on seaport manag	gement
Decentralisation		Public domain and	Terminal operating	Reform of major ports
secondary ports	Dock workers reform	public investments	agreement	(GPMs)
Law 1983	Law 1992	Law 1994	Decree 1999	Law 2008
<ul> <li>Transfer from the</li> </ul>	<ul> <li>Reform of the port</li> </ul>	<ul> <li>Granting more</li> </ul>	<ul> <li>Creation of a new</li> </ul>	<ul> <li>New 'brand' and</li> </ul>
State to Public	workers' status	rights to private	contract: 'Terminal	missions for
entities:	<ul> <li>Implementation of</li> </ul>	operators/investors	operating	previous
commercial ports	the 'monthly	operating the port	agreement'	'autonomous ports'
(Departments) and	principle′	public domain	supposed to	<ul> <li>Landlord port</li> </ul>
fishing ports	<ul> <li>Severe reduction</li> </ul>	<ul> <li>Rights in rem</li> </ul>	progressively	model
(Municipalities)	of the number of	recognised:	replace concession	<ul> <li>New governance</li> </ul>
	dock workers	e.g. mortgage on	contracts	bodies
		buildings		<ul> <li>Environmental</li> </ul>
		(warehouse)		requirements
				<ul> <li>Strategic plan</li> </ul>
Law 2002		Law 2006	Bylaw 2009	Law 2012
<ul> <li>Transfer from the</li> </ul>		<ul> <li>Creation of port</li> </ul>	<ul> <li>Standardisation of</li> </ul>	<ul> <li>Four oversea ports :</li> </ul>
State to		companies	'Terminal	Fort-de-France
'Collectivité			agreement' with	(Martinique),
Territoriale de			specific clauses (i.e.	Degrad-des-Cannes
Corse': Ports of			standardised	(Guyanne), Port
Ajaccio and Bastia			contract) became	–Réunion (La
			mandatory	Réunion) and
				Pointe-à-Pitre
				(Gandelonbe)
				became major ports
Law 2004			Law 2019	Law 2016

Decentralisation secondary ports	Dock workers reform	Public domain and public investments	Terminal operating agreement	Reform of major ports (GPMs)
<ul> <li>Transfer of secondary ports in full ownership to</li> </ul>			<ul> <li>New rules for port terminal management</li> </ul>	<ul> <li>Additional measures on the composition of governance</li> </ul>
local authorities Regions, Departments, Aqqlomeration				bodies • Reinforcement of the Regions' representativeness
Communities, CCI				Creation of Commission on investments
Law 2015			Decree 2020	
<ul> <li>Transfer of</li> </ul>			<ul> <li>Adaptation of the</li> </ul>	
departmental ports			'Terminal	
to regions or local			agreement'	
authorities or groupings			conditions	

Source The authors

etc.) are performed by local authorities either Regions, Departments or mixed associations including different local authorities while the CCI is still involved as concessionaire. According to Debrie et al. (2017), this devolution has provided a 'three-dimensional port model' incorporating the State, the new concessioning authorities (local authority) and the concession holder (CCI). Whereas the State remains in charge of activities in the public interest (safety, security, public order and environmental protection), the concessioning entity owns the port domain, takes over the port development planning and is considered as the port authority (PA). The concessionaire operates handling equipment, cranes, warehouses and facilities. The latest modification to the new administrative organisation of the French territory (JORF, 2015) allowed a possible transfer of departmental ports to Regions or local authorities from 1st January 2017.

Concerning the largest French ports, several reforms occurred in order to modify their legal environment. The first reform dealt with the port labour regime aiming at allowing dockers to become salaried employees of handling companies (JORF, 1992). In 1994, a reform of the public domain was enacted (JORF, 1994) with the purpose to promote the public port domain and to grant more securities—real rights—for private investors (Fedi & Rézenthel, 2007b). In 1999, the 'terminal operating agreement' was established (JORF, 1999) in order to modernise the legal framework of port land management (Fedi & Rézenthel, 2007a; Rézenthel, 2010) and to take into consideration the worldwide terminalisation of seaports (Slack, 2005).

Finally, a profound reform occurred between 2008 and 2011 transforming the existing 'autonomous ports' into 'large maritime ports' (GPMs). The law no. 2008-660 of 4 July 2008 replaced the 'tool port' organisation with the 'landlord port' model with the implicit aim to restore the French ports' competitiveness (Cariou et al., 2014). In 2011, notwithstanding severe social tensions (Fedi & Rézenthel, 2011), the reform took place with a dedicated framework applicable to the local context of each GPM (Lacoste & Douet, 2013; Debrie et al., 2017). The key features of this reform lie in different aspects in particular: transfer of full ownership of the State's infrastructure and facilities to the GPMs, new PA missions, sale and transfer of port equipment, transfer of port

workers to private operators, new governance bodies designed to improve the decision-making process, generalisation of terminal operating agreements, integration of environmental protection and stronger compliance with competition rules.

The fundamental change of the 2008 reform was the adoption of the landlord port regime setting out the principle that GPMs cannot operate equipment designed for handling and storing goods. They instead focus on development, promotion and regulation. GPMs take charge of the construction, operation and maintenance of maritime access routes, port safety and security. Moreover, GPMs are also responsible for the administration and development of the whole port domain under their jurisdiction, the construction and maintenance of port infrastructure, the planning and management of industrial or logistic zones linked to port activities (Rézenthel, 2008a). In addition, GPMs take over development of infrastructure networks, rail and inland waterways to promote intermodality to support the development of the container industry (Cariou et al., 2014).

As regards the new governance bodies, the reform created a three-level structure made up of a *board of directors*, a *supervisory board* and a *development council* (Fig. 12.1). The board of directors is the executive body managing the day-to-day activities of the port and carries out the

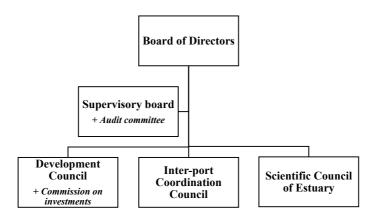


Fig. 12.1 The structure of the GPM's governance (Source The authors, based on Law No. 2008-660 and Law No. 2016-816)

decisions taken by the supervisory board. The supervisory board sets up strategies and monitors the board of directors. Following the example of joint-stock companies, the new structure separated the responsibility for control and management (Fedi & Pignatel, 2011). An *audit committee* attached to the supervisory board performs the financial supervision of the GPM and provides information to the central government (JORF, 2016). An *inter-port coordination council* can be set up to encourage synergies between seaports and waterway ports such as Seine and Rhône and Atlantic (Gallais-Bouchet, 2013) as well as a *scientific council of estuary* that gives advice on ecological concerns and carries out environmental studies with the aim to orientate the choices of supervisory councils (Lacoste & Douet, 2013). A synthesis of this new organisation structure is presented in Table 12.5.

Concerning the planning tools, the reform has provided two key instruments: the strategic plan and the general application of terminal operating agreements. The strategic plan formalises a pluri-annual contractual relationship between the GPMs and the State that 'redefines the port authorities' missions and activities' (Cariou et al., 2014). Drafted for five years, the strategic plan requires each port to set up its strategy including its main orientations, the conditions of actions notably as regards planning and sustainable development policy, rail and inland waterway strategy, a business plan and a plan for estimating dividends to the State. The contract can be multilateral and involving territorial bodies. The GPMs are currently implementing their second strategic plans (2014–2019). Regarding the second tool, the reform has generalised the regime of terminal operating agreements. The previous 'concessions of public handling equipment' and the 'authorisations of private handling equipment with obligation of public service' have automatically been transformed into terminal operating agreements. Compared to previous contracts, the terminal agreement is bilateral with balanced obligations and duties for both parties (Fedi & Rézenthel, 2007a) and it grants more rights to the operator, rights in rem in particular. Furthermore, the operator freely defines his commercial strategy while he must respect performance and investment objectives (Rézenthel, 2008b, 2010). Even though the terminal operation agreement cannot avoid compliance

<b>Table 12.5</b>	The	organisation	structure	of	<b>GPMs</b>
-------------------	-----	--------------	-----------	----	-------------

Post-reform: 2008–2011 and 2016	
Bodies and functions	Number of members
Supervisory board	18
Defines strategic orientations, controls the board of directors	<ul><li>Five state representatives</li><li>Five local communities</li></ul>
controls the board of directors	<ul> <li>Three port employees</li> </ul>
	<ul> <li>Five qualified persons or experts (appointed by state)</li> </ul>
+ Audit Committee	One Region's representative at least
Performs the financial supervision	
Board of directors	Three or four members
Management body: manages and carries out the supervisory council's	<ul> <li>Chairman is appointed by French State</li> </ul>
decisions	<ul> <li>Other members: appointed by Supervisory board</li> </ul>
Development council	20–40 members
Advisory body that gives advice to the supervisory board	Appointed by the Prefect (State)
+ Commission on port investments	Two colleges of investors (one public and one private)
Scientific council of estuary	Undetermined number, not legally
Optional, gives advice on ecology concerns	detailed
Inter-port coordination council	Undetermined number, not legally
Optional, proposes strategies for maritime and inland waterways or river port issues	detailed

Source The authors based on Law No. 2008-660, Law No. 2016-816 and adapted from Cariou et al. (2014)

with competition rules, this new regime translates a liberalisation of conditions of occupation of the port public domain (Rézenthel, 2008b).

#### The Financial Tools of the French Seaports

The funding options of the French seaports are diverse and can be categorised as self-funding, government funding and EU funding as shown in Table 12.6. As regards self-funding, decentralised ports and GPMs are legally entitled to collect:

Table 12.6	Main	funding	sources	of	French	seaports

Self-funding	Governmental and regional funding	EU funding
<ul> <li>Port dues</li> <li>Services to ship</li> <li>Concession/Terminal agreements royalties</li> <li>Port land royalties</li> <li>Port companies</li> </ul>	<ul> <li>Operating funding</li> <li>Maintenance funding</li> <li>CPER</li> <li>CPiER</li> <li>AFITF</li> </ul>	<ul><li>TEN-T Programme</li><li>CEF</li><li>ERDF</li><li>EIB</li></ul>

Source The authors

- port dues (on ships, goods, passengers and ship-generated waste) that represent their primary source of funding, i.e. more than 50% (Court of Auditors, 2017),
- concession and terminal revenues (royalties),
- revenues from the port domain,
- revenues from docks and storage areas.

For the period 2008–2015, the revenues from concession contracts and the leases of port domain represented an average of 25% of the annual turnover of Le Havre, Marseille, Rouen, Nantes Saint-Nazaire, La Rochelle and more than 35% for Bordeaux and Dunkirk (Court of Auditors, 2017).

Government funding comes from the central State through allocation budgets for facility maintenance and investments considered as fundamental 'to maintain the French port competitiveness and their capacity to regain market shares vis-à-vis other European ports and Northern seaports in particular' (Ministry of Ecological Transition, 2020). Operating and investment funding allows seaports to secure their maritime access (dredging), reinforce their multimodality and develop processing capacities of goods notably for container traffic which is a key component of the French ports' economic model (Le Havre, Marseille and Dunkirk in particular). The second financing source lies in co-funding between the State, the Regions and the local authorities. The State's contributions to ports' investments must be registered in 'State-region project contracts' (CPER) or in 'State-interregional project contracts' (CPiER). For the period 2015–2020, the latest contracts have represented around

€2 billion for the development of logistics activities and massification of flows. The State's contribution to these operations is roughly €360 million. Furthermore, the *French Infrastructure Transport Funding Agency* (AFITF) launched in 2004 (JORF, 2004c) also contributes to the funding of port infrastructure and in particular large projects of national and international interest such as Port 2000 in Le Havre and Fos 2XL in Marseille.

Additional financing can also be adopted. For example, a plan of economic revival (2009–2013) permitted to support port development up to €271 million in order to accompany the GPMs' reform. Nonetheless, these funding sources must comply with the European rules on State aid and not consequently distort competition (art. 107 TFEU). Furthermore, the French government sustains project leaders in attracting European funds in particular through the mechanism of 'Connecting Europe Facilities' (CEF), the Trans-European Transport Network (TEN-T) Programme where 26 French ports are concerned (EC, 2014) and that co-financed several projects on Sulphur (SOx) mitigation (Fedi & Cariou, 2015), the European Regional Development Fund (ERDF) or from the European Investment Bank (EIB).

Additionally, according to the latest provisions of the 2008 reform, GPMs can act inside or outside port limits and own shares in commercial, logistics firms, Economic Interest Groups (GIE) or Public Interest Groups (GIP) with the aim to pool activities and enhance the development or modernisation of the port. This principle was already set out by the Law no. 2006-10 that allowed autonomous ports to create 'port companies' (JORF, 2006; Vantorre & Rézenthel, 2006). Along the same lines and as derogation to the principle of prohibition to perform commercial activities, GPMs can temporarily operate terminals in case of failure of tenders and a subsidiary controlled by a port authority can be set up for strategic interest (e.g. oil products supply). The port of Marseille established 'Fluxel' a subsidiary owned at 66% dedicated to oil terminal operations (Cariou et al., 2014; JORF, 2004b). In 2015, the PA of Le Havre launched a tri-modal terminal and owned 49% of the capital. Furthermore, GPMs can hold minor shares in a private handling company such as the Port of Marseille with Intramar STS and the port of Dunkirk which holds an interest in the coal terminal (GIE Sea Bulk)

and in the container terminal (Transmanche Terminal). Consequently, these investments allow ports additional financing.

### Links Between Local and National Port Regulation and the International Framework of Ports

Like other EU and global seaports (Notteboom, 2007; World Bank, 2007), the large French ports have experienced the development of public–private partnerships (PPPs) for a long time and before the 2008 port reform (Rézenthel, 2007). The reasons justifying the development of PPPs in French ports are similar to other countries (Notteboom & Winkelmans, 2001; Wang et al., 2010): the decline of public funds, greater competition, the need to improve service levels for infrastructure users, various types of highly specialised port terminals and consequently to enhance efficiency in operations (Merlin, 2009).

Private companies were already active prior to the port reform in operating several terminals; nonetheless, thanks to the implementation of the new framework, the partnerships with the private sector have been implicitly reinforced insofar as private entities are supposed to manage commercial activities. GPMs have indeed lost the right to handle cargoes except in some specific cases. In addition, the new legislation has generalised the terminal operating agreement in replacement of the former contracts such as the traditional public service concession or private equipment with public service. According to some experts the terminal operating agreement represents the main strategic tool for establishing a PPP (Merlin, 2009, 2013). The key principle of the terminal agreement is sharing risks between the PA and the private operator. Even though these risks are numerous for both parties, especially when the terminal is not yet built at the time the agreement is signed, they are mostly financial, commercial, operational and legal risks (Notteboom et al., 2012). To summarise, since the operator is ready to carry out investments in facilities (gantry cranes, rail cranes, straddle carriers, etc.), to satisfy performance objectives and to pay royalties, it can benefit from port infrastructure in the long-term (20-30 years) and from a large operational and commercial freedom. For its part, the PA must finance and build infrastructure (quays, yards, land connections—road and rail), dredge docks, maintain nautical access to the terminal and allow rights in rem on constructions realised by the operator. Finally, the new terminal operating agreement allows both parties to build a balanced and sustainable partnership while its economic equilibrium lies mainly in third parties who are shipping lines calling at the terminal (Merlin, 2013). Shipping lines are in reality directly involved in terminal operations as illustrated by the two main container terminals of the Port of Marseille-Fos: 'Terminal de la Mediterranée' operated by Seayard (owned 50% by Terminal Investment Ltl (MSC group), 42% by AP Moller-Maersk Terminal and 8% by COSCO) and 'Fos 2XL' operated by PortSynergy/Eurofos managed by a consortium made up of CMA CGM, DP World and China Merchants. More than €200 million of private funding were invested for Fos 2 XL (Merlin, 2009).

Furthermore, the existing concession contracts with private operators at the time of the entry into force of the 2008 reform were prorogated and turned into terminal operating agreements. It was the case for the container terminals of Le Havre operated jointly by the leading worldwide shipping lines Maersk, MSC, CMA CGM and the local stevedoring companies TN and GMP, the iron terminal of Dunkirk operated by Arcelor Mittal or the oil terminals of Le Havre-Antifer operated by CIM-CCMP. In addition, the development of logistics platforms established close to ports have attracted international companies and new investments. During the last decade, the Distriport platform next to the container terminals of the port of Marseille-Fos has welcomed large companies, notably Mattel, Danone, Ikea, Maisons du Monde, CEVA, Mediaco Vrac, Daher and XPO Logistics. To conclude, the 2008 law reinforced the relationships between the PAs and the private sector and implicitly encouraged the port managers to become more customer-oriented (Cariou et al., 2014).

#### **Critical Discussion**

The different reforms have enabled a greater liberalisation of port activities and simplified the French port system with two main categories of port (state and decentralised ports). One can conclude that GPMs are henceforth positioned at the same 'standards' as other European ports. Their new sphere of intervention and cooperation allows greater commercial opportunities at national and international level (Gallais-Bouchet, 2013). HAROPA (Le Havre, Rouen, Paris that merged in June 2021), NORLINK (Haut de France ports: Dunkirk, Calais, Boulognesur-Mer, Eurotunnel dry port) and MEDLINK (Rhône Saône Mediterranean Ports) illustrate three successful actions of regional port strategies with the aim to pool and rationalise actions both commercially and logistically. At the international level, other cooperations are developing, enabling stronger lobbying and visibility, such as Intermed Gateway joining Marseille, Barcelona and Genoa. Nevertheless, some weaknesses remain in particular for the public domain management and the capacity of PAs to set up efficient commercial and financial strategies.

First, it should be stressed that the French traditional key legal principles governing the public domain are still in force and constrain port managers. The current regime of the public port domain jeopardises ports' competitiveness when confronted with fierce competition in a market economy (Naudin, 2013). For instance, private investors are subjected to the 'precariousness principle' of the occupation of publicly owned domain. Furthermore, the urban planning law and the port domain law set out numerous rules that often overlap and the provisions on environmental protection are stricter than those of European neighbours (Rézenthel, 2017). Although the Supreme administrative court recognised that the mission of valorisation of port land by major ports justified the freedom of choice of the land regime (Conseil d'Etat, 2015), the recent decision of the same court that requalified a 'terminal operating agreement' in a 'service concession' (Conseil d'Etat, 2017) indubitably showed a clear resistance to the liberalisation of the port public domain. This decision dealt with the container terminal of the Verdon (GPM of Bordeaux) that faced significant delay in its commissioning and finally led to a loss of traffic. Consequently, this policy of 'port land sanctuary' can have counter-productive effects and lead to a marginalisation of the public domain while it is necessary to promote it today more than ever. In addition, the Supreme administrative court still considers that the port management constitutes a public service (Conseil d'Etat, 2009) in contradiction with the European law (ECJ, 1997, 2003). While the EU Regulation n° 2017/352 establishing a framework for the provision of port services recognises that the Member States are entitled to impose public service obligations to port providers, it is merely an option and not a prerequisite for sinequanon (Fedi & Rézenthel, 2017).

Second, although GPMs are allowed to take equity investments in the capital of companies, they remain specific public shareholders. Pursuant to the Code of Transports, the supervisory board has to approve these participations (acquisition, extension or transfer) since they must comply with the purpose of 'the speciality' of the PA and are not merely speculative. Moreover, this financial strategy must be approved by the *State Agency of Participations* (JORF, 2004b) and when a PA is a major shareholder of companies located in the port area, the PA cannot discriminate in their favour pursuant with EU competition rules. The respect of transparency of State aid regulation and the use of competitive procedures (calls for proposal) must be followed.

To conclude, the current status of GPMs is indubitably hybrid and at an intermediate stage of corporatisation confirmed by the new governance bodies similar to private companies and possible equity investments inside or outside the port limits. Paradoxically, whereas GPMs have an apparent financial autonomy, set up commercial strategies and undertake promotion activities at international level, a close monitoring by the central State remains regarding the budget and the strategic orientations on economic, commercial and environmental aspects. This political intervention also characterises Italian ports and certainly with a higher acuity (Parola et al., 2012, 2017). Finally, the rules applied are still governed by the administrative law and the broad notion of public service subjected to numerous constraints that slow down decision-making.

The successive waves of laws adopted in the last 40 years illustrate clearly the 'atomised' approach of French port governance to the detriment of a more comprehensive policy. Nonetheless, law alone cannot solve everything and obviously these 40 years of reforms have not attracted greater traffic and have not prevented 'a worsening of deindustrialisation processes' (Debrie et al., 2017). According to a recent report of French Court of Auditors: '[...] implementation of provisions are unequal, with high potential costs, the effects on competitiveness have not been forthcoming and new evolutions are necessary. Competitiveness and performance objectives are not satisfied' (2017).

The greatest French port reform has now lasted ten years. Although the new governance model of the GPMs has improved their situation, the rules applied are still rooted in a 'bastion' of conservatism. Notwithstanding some measures of liberalisation, the key principles governing the port public domain and related public service raise difficulties for port managers in the valuation of the port land. The attractiveness of the French ports for foreign investors lies in the right balance between general and particular interests (Rézenthel, 2018). In addition, while the State's investments have progressively declined in the two last decades (Debrie et al., 2017; Lacoste & Douet, 2013), notwithstanding a lack of national port strategy (Court of Auditors, 2017), the public role remains significant in the port governance. The latest modification introduced by the Law on the Blue Economy (JORF, 2016) has indeed strengthened public representation within the GMPs' governance and has implicitly demonstrated that seaports remain strategic infrastructure for the French government that wants to maintain a close monitoring on their daily management.

### **Bibliography**

- Brooks, M. R., & Pallis, A. A. (2012). Port governance. In W. K. Talley (Ed.), *The Blackwell companion to maritime economics* (pp. 491–516). Wiley-Blackwell.
- Cariou, P., Dagnet, F., & Fedi, L. (2014). The new governance structure of French seaports: An initial post-evaluation. *Maritime Policy and Management*, 41(5), 430–443.
- Conseil d'Etat. (2009). CE, Sect. des travaux publics, 14 avr. 2009, avis n° 382.669, EDCE n°61, *La Documentation Française*, 2010, p. 432.
- Conseil d'Etat. (2015). CE, 27 mars 2015, société Nautech c/ Grand port maritime de Marseille, requête 388831.
- Conseil d'Etat. (2017). CE 14 fevrier 2017 Grand port maritime de Bordeaux et société SMPA, requête 405157 et 40518. *Droit Maritime Français*:791 460-470, obs. Bordereaux.
- Court of Auditors [Cour Des Comptes]. (2006). Rapport public thématique sur les ports français face aux mutations du transport maritime: l'urgence de l'action. Juillet 2006, p. 187.
- Court of Auditors [Cour Des Comptes]. (2011). Rapport public annuel de la Cour des Comptes, Tome 2: Le Grand port maritime de Marseille: blocage social et déclin. February 2011, p. 21.
- Court of Auditors [Cour Des Comptes]. (2017). Rapport public annuel 2017. Le bilan de la réforme des grands ports maritimes : une mise en oeuvre inégale, des effets modestes, une attractivité insuffisante. février 2017, p. 46.
- Dagnet, F. (2010, July 7–9). *The cube: A comprehensive tool for port management.* Paper presented at the IAME Conference, Lisbon, Portugal.
- Debrie, J., Gouvernal, E., & Slack, B. (2007, June 24–28). *Downloading public ports: Challenges of governance for lower tiers of public administration*. Paper presented at the WCTR conference 2007, University of California, Berkeley.
- Debrie, J., Lacoste, R., & Magnan, M. (2017). From national reforms to local compromises: The evolution of France's model for port management, 2004–2015. *Research in Transportation Business & Management, 22*, 114–122.
- Debrie, J., & Lavaud-Letilleul, V. (2010). La décentralisation portuaire: réformes, acteurs, territoires. L'Harmattan.
- Debrie, J., Lavaud-Letilleul, V., & Parola, F. (2013). Shaping port governance: The territorial trajectories of reform. *Journal of Transport Geography*, 27(2013), 56–65.

- ECJ. European Court of Justice. (1997). Judgment of the Court (Sixth Chamber) of 17 July 1997. GT-Link A/S v De Danske Statsbaner (DSB) (European Court Reports 1997 I-04449).
- ECJ. (2003). Judgment of the Court (Fifth Chamber) of 27 November 2003. Enirisorse SpA v Ministero delle Finanze (European Court Reports 2003 I-14243).
- European Commission. (2007). Communication from the Commission on European Ports Policy, Brussels 18 October 2007, COM(2007) 616 final.
- European Commission. (2013, May 23). Europe's Seaports 2030: Challenges Ahead. Memo 13/448. Brussels.
- European Commission. (2014, April 28). Ports 2030: Gateways for the Trans-European Transport Network. Directorate General for Mobility and Transport (p. 26).
- European Parliament. (2017, March 3). Regulation (EU) 2017/352 of the European parliament and of the Council of 15 February 2017 establishing a framework for the provision of port services and common rules on the financial transparency of ports, OJEU L 57/1.
- ESPO. (2016). European Sea Port Organisation: Trends in EU ports governance (p. 15).
- Fedi, L. (2009). Le régime de la responsabilité de l'opérateur de terminal pétrolier avant la mise en œuvre de la réforme portuaire : perspectives d'évolution [The regime of terminal operator's liability prior to the implementation of the port reform: The outlook of development]. *Droit Maritime Français*, 706, 731–743.
- Fedi, L., & Cariou, P. (2015, August 23–26). Shipping sulphur reduction policy in Europe: An analysis of the 2015 implementation. In IAME 2015 Conference, Kuala Lumpur, Malaysia.
- Fedi, L., Lavissière, A., Russell, D., & Swanson, D. (2019). The facilitating role of IT systems for legal compliance: The case of port community systems and container Verified Gross Mass (VGM). *Supply Chain Forum:* An International Journal, 20(1), 29–42.
- Fedi, L., & Pignatel, I. (2011). The governance of ports in mediterranean: Mutations and challenges. In M. Bellalah (Ed.), 6th International finance conference on financial crisis and governance (pp. 76–90). ISBN (10): 1-4438-3308-8, ISBN (13): 978-1-4438-3308-0.
- Fedi, L., & Rézenthel, R. (2007a). L'exploitation des terminaux portuaires face aux enjeux maritimes du 21ème siècle [The operation of port terminals confronted to the stakes of the 21st Century]. Droit Maritime Français, 685, 828–837.

- Fedi, L., & Rézenthel, R. (2007b). Le régime actuel du domaine public maritime portuaire [The current regime of port public domain]. *Droit Maritime Français*, 680, 360–367.
- Fedi, L., & Rézenthel, R. (2011). Le droit de grève dans les ports et les terminaux de commerce: Une liberté à utiliser avec modération [The right to strive in ports and terminals: A freedom to use with moderation]. *Droit Maritime Français*, 727, 655–666.
- Fedi, L., & Rézenthel, R. (2017). La fourniture de services portuaires et la transparence financière des autorités portuaires [The provision of port services and the financial transparency of port authorities]. *Neptunus*, *e.revue*, Université de Nantes (vol. 23), 2017/4.
- Ferrari, C., & Musso, E. (2011). Italian ports: Towards a new governance. *Maritime Policy and Management*, 38(3), 335–346.
- French Maritime Cluster [Cluster Maritime Français]. (2018). L'économie maritime 2018 [2018 Maritime economy]. https://www.cluster-maritime.fr/economie\_maritime/
- Gallais-Bouchet, A. (2013). La coopération inter-portuaire en Europe : de nouveaux modes de fonctionnement pour quelles strategies? [Inter-port cooperation in Europe: new types of functioning for what kind of strategies?] Annales IMTM 2013 (pp. 147–152).
- Herviaux, O. (2014). Enjeux et perspectives de la réforme de la décentralisation [Stakes and perspectives of decentralisation reform]. Rapport final, 14 mars 2014 (p. 64).
- JORF. (1965). Loi n° 65–491 du 29 juin 1965 sur les ports maritimes autonomes, JORF du 30 juin 1965.
- JORF. (1983a). Loi n° 83–8 du 7 janvier 1983 relative à la répartition de compétences entre les communes, les départements, les régions et l'Etat, JORF 9 janvier 1983.
- JORF. (1983b). Loi n° 83–663 du 22 juillet 1983 complétant la loi n° 83–8 du 7 janvier 1983 relative à la répartition de compétences entre les communes, les départements, les régions et l'Etat, JORF 22 juillet 1983.
- JORF. (1992). Loi n°92–496 du 9 juin 1992 modifiant le régime du travail dans les ports maritimes, JORF n°133 du 10 juin 1992 and décret n° 92–1130 du 12 octobre 1992, JORF n° 238 du 13 octobre 1992.
- JORF. (1994). Loi n° 94–631 du 25 juillet 1994 complétant le code du domaine de l'Etat et relative à la constitution de droits réels sur le domaine public, JORF 26 juillet 1994.
- JORF. (1999). Décret n°99–782 du 9 sept. 1999 modifiant le Code des ports maritimes, JORF du 11 sept. 1999.

- JORF. (2004a). Loi n° 2004–809 du 13 août 2004 relative aux libertés et responsabilités locales, JORF n°190 du 17 août 2004.
- JORF. (2004b). Décret n°2004–963 du 9 septembre 2004 portant création du service à compétence nationale Agence des participations de l'Etat, JORF du 10 septembre 2004.
- JORF. (2004c). Décret n° 2004–1317 du 26 novembre 2004 relatif à l'Agence de financement des infrastructures de transport de France, JORF du 1er décembre 2004, modifié par plusieurs décrets, notamment les décrets n° 2006–894 du 18 juillet 2006, et n° 2012–1247 du 7 novembre 2012.
- JORF. (2006). Loi n°2006–10 du 5 janvier 2006 relative à la sécurité et développement des transports, JOFR 6 janvier 2006.
- JORF. (2008). Loi n°2008–660 du 4 juillet 2008 portant réforme portuaire, JORF n° 156 du 5 juillet 2008.
- JORF. (2012). Loi n°2012–260 du 22 février 2012 portant réforme des ports d'outre-mer relevant de l'Etat et diverses dispositions d'adaptation de la législation au droit de l'Union européenne dans le domaine des transports, JORF n° du 25 février 2012.
- JORF. (2015). Loi n° 2015–991 du 7 août 2015 portant nouvelle organisation territoriale de la République, JORF n°0182 du 8 août 2015.
- JORF. (2016). Loi n° 2016–816 du 20 juin 2016 pour l'économie bleue, JORF 21 juin 2016.
- Lacoste, R., & Douet, M. (2013). The adaptation of the landlord port model tolerance's major seaports: A critical analysis of local solutions. *Maritime Policy and Management*, 40(1), 21–47.
- Mahé des Portes, F. (2013). MGI AP+ Port Community System. Annales IMTM 2013 (pp. 109–112).
- Merk, O., & Comtois, C. (2012). Competitiveness of port-cities: The case of Marseille Fos–France (OECD Working paper) http://www.oecd-ilibrary.org/docserver/download/5k8x9b92cnnv.pdf?expires=1359103688&id=id&accname=guest&checksum=E711AF1FF6FC67DC1E3D408A028923F4
- Merlin, C. (2009). *Public-private partnerships in the Port of Marseille*. Thesis, Euromed Management (p. 330).
- Merlin, C. (2013). L'outil contractuel majeur en France: La convention de terminal [The main contractual tool in France: The terminal operating agreement]. Annales IMTM 2013 (pp. 113–130).
- Ministry of Ecological Transition. (2020). Données et études statistiques. Chiffres clés du transport Édition 2020. https://www.statistiques.developpement-durable.gouv.fr/chiffres-cles-du-transport-edition-2020

- Naudin, C. (2013). *La domanialité publique portuaire* [The public port ownership]. Annales IMTM 2013 (pp. 141–146).
- Notteboom, T. E. (2007). Concession agreements as port governance tools. In: Devolution, port governance and port performance. *Research in Transportation Economics*, 17, 347–455.
- Notteboom, T. E., & Winkelmans, W. (2001). Structural changes in logistics: How will port authorities face the challenge? *Maritime Policy and Management*, 28(1), 71–89.
- Notteboom, T. E., Verhoeven, P., & Fontanet, M. (2012). Current practices in European ports on the awarding of seaport terminals to private operators: Towards an industry good practice guide. *Maritime Policy and Management*, 39(1), 107–123.
- Parola, F., Tei, A., & Ferrari, C. (2012). Managing port concessions: Evidence from Italy. *Maritime Policy and Management*, 39(1), 45–61.
- Parola, F., Ferrari, C., Tei, A., Satta, G., & Musso, E. (2017). Dealing with multi-scalar embeddedness and institutional divergence: Evidence from the renovation of Italian port governance. *Research in Transportation Business & Management*, 22, 89–99.
- Ports de France. (2016). *Les ports français en 2016: le point, le cap.* By Jacques Trorial (p. 19). http://www.port.fr/sites/default/files/fichiers/2016-11-30-j. trorial\_academie\_marine\_upf.pdf
- Port of Marseille. (2018, May). Global port: Your strategic European gateway on the new Silk Road. Brochure (p. 17).
- Rézenthel, R. (2007). Le partenariat public-privé dans les ports maritimes [The public-private partenrship in seaports]. *La Revue du Trésor*, 252–254.
- Rézenthel, R. (2008a, September–October). La création des grands ports maritimes [The creation of major maritime seaports]. Revue Française de Droit Administratif, 969–977
- Rézenthel, R. (2008). Une nouvelle stratégie pour le développement des grands ports maritimes français [A new strategy for the development of French major maritime seaports]. *Droit Maritime Français*, 643, 1060–1066.
- Rézenthel, R. (2010). La convention de terminal portuaire [The terminal operating agreement]. *Droit de la voirie et du domaine public, 146*, 140–143.
- Rézenthel, R. (2013). *Le partenariat en matière portuaire* [The partnership in the port field]. Annales IMTM 2013 (pp. 131–140).
- Rézenthel, R. (2014). Les projets portuaires à l'épreuve des procedures. Revue Navigation et Industries, Février 1–2.
- Rézenthel, R. (2017). L'avenir de la gestion du domaine public portuaire. *Droit de la voirie et du domaine public*, 198, 134–139.

- Rézenthel, R. (2018). La réforme portuaire a dix ans [The ten years of the port reform]. *Droit Maritime Français*, 804, 650–658.
- Slack, B. (2005, December 12–14). *Terminalisation of ports: An academic question?* Paper presented at The international workshop on new generation of port-cities and their role in global supply chains (pp. 20–30).
- Vantorre, F., & Rézenthel, R. (2006). Les sociétés portuaires et aéroportuaires et le droit communautaire [The port and airport firms and the European Law]. *Droit Maritime Français*, 672, 637–644.
- Verhoeven, P. (2009). European ports policy: Meeting contemporary governance challenges. *Maritime Policy and Management*, 36(1), 79–101.
- Verhoeven, P. (2010). A review of port authority functions: Towards a renaissance? *Maritime Policy and Management*, 37(3), 247–270.
- Verhoeven, P. (2011). European port governance: Report of an inquiry into the current governance of European seaports (The ESPO Fact-Findings Report). Brussels, Belgium: European Sea Ports Organisation.
- Wang, J., Olivier, D., Notteboom, T. E., & Slack, B. (2010). *Ports, cities and global supply chains*. Ashagat.
- World Bank. (2007). Port Reform Toolkit PPIAF, World Bank (2nd ed.). https://ppp.worldbank.org/public-private-partnership/library/port
- World Bank Port Reform Toolkit. (2013). http://www.ppiaf.org/sites/ppiaf.org/files/documents/toolkits/Portoolkit/Toolkit/index.html